

EATON EJES, SA DE CV

A. Einstein y Ind. Químicas
Zona Industrial
50071 Toluca, Mexico.
Phone: (72) 161666
Fax: (72) 160015, (72) 160439

Eduardo Jasso
EHS Manager

Company Size:
Information not provided

Primary Products:
Axles for medium sized trucks

Export Levels:
Information not provided

Plants:
The only plant is located at the above address.

Wastewater Status:
The company is complying with wastewater discharge norms.

Potential Opportunities:
The company is interested in purchasing a flocculator with a capacity of approximately 250m³/day.

Eaton Ejes currently has no recycling equipment. Current water use total 376m³/day.

Between the above two projects, decision makers estimate that water management expenses will rise 100%.

Purchase Time Frame:
Within the next year.

Additional Comments:
General areas of concern in wastewater treatment include: BOD, suspended solids, PH factor, and heavy metals.

PLASTICOS LAMINADOS, SA DE CV

Sor Juana Inés de la Cruz - 520
54000 Tlalnepantla, State of Mexico
Phone: (5) 565-3544
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Francisco Javier Diaz
Coordinator, Environmental Control and Industrial Security

Company Size:
180 employees

Primary Products:
Plastic Fabrics (for use in automobiles), Plastic shoes

Export Levels:
Approximately 10% to 15%

Plants:
The company has only one plant, located at the same address as the above.

Wastewater Status:
Plasticos Laminados is already complying with all water discharge norms.

Potential Opportunities:
The company uses very little water in the manufacturing process; in fact, 80% of all water (roughly 1000 m³ per month) is used in sanitation services. The water used in the manufacturing process is employed for equipment cooling and is not discharged. However, significant interest does exist in recycling equipment that would allow the company to reuse sanitary waters 6 or 7 times before discharge is required. The company would like to purchase advanced technology, as opposed to services or system components.

Purchase Time Frame:
Within the next two years.

Additional Comments:
Water consumption currently costs 1.20 NP/m³ and any recycling system would need to have an economic benefit. Financing is important, particularly as price rises. Preference for compact equipment has been expressed.