

(MANOR CARE) QUALITY INNS INTERNATIONAL, INC.
CHAIN RESTAURANT OPERATOR
10750 Columbia Pike
Silver Spring, Maryland 20901

PHONE: 301-593-5600
CONTACT: Jim Hoffmaster

APPROXIMATE ANNUAL SALES (US \$): Under \$1,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello

Frozen Shellfish: None

PURCHASE FROM? Iceland

HAVE OWN PRIVATE LABEL? No

WILLING TO TRY PROCESSOR LABEL? Yes

BUY DIRECT? Would buy direct but must go through distributor.

WAREHOUSE LOCATIONS? Various distributors - all over U.S.

COMMENTS?

"Must have very good quality."

MARRIOTT CORPORATION
CHAIN RESTAURANT/CONTRACT FEEDER
1 Marriott Drive, Dept. 825.11
Washington, D.C. 20058

PHONE: 301-897-1700
CONTACT: Robert E. Arnold,
Corporate Purchasing

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, 10# Layer Pack; Flounder - 5# Cello, 10# Layer Pack; Haddock - 5# Cello, 10# Layer Pack; Ocean Perch - 5# Cello, 10# Layer Pack; Salmon - Cryovac Steaks and Fillets; Sole - 5# Cello, 10# Layer Pack; Turbot - 5# Cello, 10# Layer Pack

Frozen Shellfish: Sea Scallops - Blocks; Lobster Meat - Blocks; Snow Crab Cocktail Claws - IQF

PURCHASE FROM? Denmark, Holland, Iceland, Korea, New Zealand, Norway, U.S., Canada

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Master distributors take possession of product for Marriott

COMMENTS?

"Marriott requires top service, consistency of supply, competitive pricing and excellent quality. Contact Robert Arnold at Marriott for information relative to selling either Host International, Inc. or Saga."