

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (861)

Summary for POST: Hamburg

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (8)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	8.5	0.	18.0	0.	0.53	152 (Enquiries)
	from Territory	5.0	0.	21.0	0.	0.52	229 (Enquiries)
B. Export Promotion Projects and Events		9.5	0.	14.5	0.	0.48	14 (Projects/Events)
C. Other Trade Development Activities		20.0	0.	11.0	0.	0.62	
D. Promotional Projects		10.5	0.	9.0	0.	0.39	7 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		4.5	0.	1.0	0.	0.11	40 (Enquiries)
	from Territory	5.0	0.	4.0	0.	0.18	113 (Enquiries)
F. Service to Government	External Affairs	2.5	0.	2.0	0.	0.09	10 (Reports)
	OGs, Provinces, ETC	7.5	0.	3.5	0.	0.22	18 (Contacts)
G. Administration	Program Management	11.5	0.	1.0	0.	0.25	
	Leave, Professional Dev.	6.5	0.	14.0	0.	0.41	
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Total TID Program		91.0	0.	99.0	0.	3.80	
N. Other Programs		9.0	0.	1.0	0.	0.20	

Trade Officers: 4

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent