

eventually furnishes the most of those who become claimants upon the town's charity, and make no provision whatever for the accom-medition of those who cannot fail to become good citizens, appears

modation of those who can to us as rather an unwise policy.

A DEFINITE LIFE WORK

THOUSANDS of lives have been saved from ruin by a definite

work in life; others have been wrecked for want of it. Boys and girls should choose for themselves a life work they will enjoy. Nothing will prepare them better for the coming years than a good wisely chosen work, whether for wages or for the love of doing it

They should be proud of the gifts which enable them to win their own way when their efforts have straightened themselves to any task they may undertake. Their time is not wasted. There is always something with which to fill up the spare hours of a person who have an aim in life.

who has an aim in life. "Our time," said Sir Walter Scott, "is like our money. When we change a dollar, our dimes escape as a thing of small account; when we break a day by idleness in the morning, the rest of the hours lose their importance in our eyes." Idle hours are temptations, but idle years are worse.

The real wages of good work are not made at a mint.

THE INDISPENSABLE NEWSPAPER

THE INDISPENSABLE NEWSPAPER ALL FORMS of advertising have been used successfully by the newspaper," says one who knows. "First of all it has circulation. A single newspaper will often cover from 60 to 80 per cent. of the homes in its territory. Advertising space in that paper will give much greater return per dollar invested than will any other form of advertising on which postage is spent. "Secondly, people are accustomed to reading the newspaper. It is not difficult to get their attention, as in the case of the corper. Third, and best of all, it is timely. The advertiser is able to appeal to his audience by frequent advertisements. "By all means use the different forms of advertising, the prin-tipal item of which should be the weekly, but use them to round out your newspaper advertising. But the newspaper is the one that is indispensable."

IRECTORY

A new issue of the Telephone Directory for ern District is in course of preparation and lis closed on April 10th.

The Directory serves our subscribers in "Th (including Brooklyn, Clarkesville, Hantsport a sor in Hants County) and in Digby, Lunenb burne, Queens and Yarmouth Counties.

Persons who wish to become Telephone at this time and Telephone Subscribers who wa made in their listings are urged to send in their our nearest Business Office at once, and at all later than April 10th.

We cannot undertake to give effect in the n Orders received after that date.

> Advertisers who wish to avail the selves of the opportunities for effective, low priced, publicity, afforded by use space in the new issue are requested call our nearest Business Office and representative will be sent to attend their wants.

Maritime Telegraph & Tel Company, Limited

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| issue to | Finnen Haddie and Filletts Lettuce, Celery, and Spinach. Ripe Tomators | |
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