

# DE LAVAL

Skimmed Milk is Best  
for Poultry

DE LAVAL CREAM SEPARATORS

are Best for  
Dairy and Dairymen

77 York Street,  
TORONTO.



\$320 a year  
is a reasonable  
estimate of its  
earning capacity

## Earn a Comfortable Living WITH A Chatham Incubator

Poultry raising with a Chatham Incubator is a very profitable and easily managed occupation. Unless you wish to go into it extensively it need take but very little of your time. Government records show that the demand for chickens in Canada is greatly in excess of the supply, and Great Britain is always clamoring for more. That means a steady market and good prices for chickens.

You cannot raise chickens successfully with a setting hen, she is wasting time setting when she should be laying. While she is hatching and brooding a few chickens she could be laying five or six dozen eggs. The percentage of chickens she hatches is much less than that produced by the Chatham Incubator.

It will pay you to own a Chatham Incubator.

Chatham Incubators contain every improvement of importance in incubator construction that has been produced. They are made of thoroughly seasoned wood, with two wick cases within case. But more than those wick matters need to be looked forming the very best insulation. Each piece of the case is mortised and grooved and screwed, making the whole as solid as rock. Chatham Incubators are equipped with scientifically perfect regulators, which are an infallible means of regulating the temperature.

## No Cash to Pay Until October, 1905

We will start you raising poultry for profit with a Chatham Incubator without one cent of money from you until next Fall. That means that you can take off your old hatches and make considerable money out of the incubator before the first payment becomes due.

We couldn't make this offer if we were not certain that if you accept it you will get complete satisfaction, if we were not positive that the Chatham Incubator will pay you a handsome yearly income.

This is a straightforward offer. We make it to show our supreme confidence in the Chatham Incubator. We want you to accept this offer, as we are sure of the satisfaction our incubator will give. Every machine we have put out so far has made other sales in the same neighborhood.

Our offer is to send you a Chatham Incubator at once, freight prepaid by us, without one cent of cash from you. You make your first payment in October, 1905. The balance to be paid in October, 1906, or if a Cash Buyer you get it cheaper, could any offer be fairer or more generous?

The incubator and brooder that I bought from your agent, on time, I wish now to pay the whole amount this fall, if you will give me a discount. I am very much pleased with both incubator and brooder, and would not be without them, because I cleared this season more than the incubator and brooder cost me. Yours respectfully, MRS. W. HYDEOP, Smith's Falls, Ont.

I wish to let you know of my success with your incubator. Out of 126 eggs I got 74 chicks, and out of my second hatch I got 94 from 106 eggs. I find the machine a pure success, if you according to directions. The brooder is a wonder, and I have not lost a chick so yet, and they are almost feathered. Yours truly, JOHN H. MCKINNON, Coalingwood.

Write us to-day for full particulars of our offer and mention this paper. Don't put it aside for another time, as this special proposition may be withdrawn at any time.

**THE MANSON CAMPBELL CO., Limited**  
Dept. 4 Chatham, Ont.

Manufacturers of Chatham Fanning Mills and Chatham Farm Sales.  
Distributing Warehouses at Montreal, Que., Brandon, Man., Calgary, Alta., New Westminster, B.C.  
Halifax, N.S.

Factories at Chatham, Ont., and Detroit, Mich.

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## Dairy School Opened

The annual opening exercises of the Guelph Dairy School were held on January 16th. Addresses were given by D. Derbyshire, M.P., Prof. G. L. McKay, of Iowa, and President Creelman, who stated that there were 833 boys and girls at the Agricultural College last year. At present there were 630. When they all came in he expected over 1,000.

Mr. L. F. Selleck, Morrisburg, Ont., reports good success with his Barren Cow Cure, and is prepared to back up his guarantee in every particular.

Why is a hen on a fence like a cent? Head on one side, tail on the other.

Why is the first chicken of a brood like the mainmast of a ship? A little forward on the main hatch.

Why should a chicken not cross the road? It would be a fowl proceeding.

Why is a hen a poor economist? Because for every grain she takes she gives a peck.