

SHIPMENTS TO TORONTO HEAVY

Help Wanted.

BARBER TRADE: always wanted at good wages. Few men in complete outfit. Write particulars and catalogue to Barber College, 221A Queen St. W., Toronto.

position may be secured at any of our stations. For particulars apply to telegrapher, stationer or ticket clerk. Large salary in six months. Canadian School of Business, Toronto. School endorsed by University of Toronto. Catalogue on request. School of Business, Toronto. School of Business, Toronto.

GRAPE WERE HIGHER

Lawrence Market Quiet and Dealers Have an Off Day.

Apples are being shipped on the whole fruit and vegetable market in large quantities, the prices remaining stationary.

ST. LAWRENCE MARKET.

There were only three loads of hay brought on the market yesterday, and not any grain, the prices remaining stationary.

Agents Wanted.

This is a winner. Our fountain pen; sells like hot cakes. You sample and sell for us. Write today. Arkansas Pen Company, Toronto, Dept. A.

make 500 per cent. profit. Write today. S. J. O'Connell, Toronto, Dept. A.

VERMENT USE. Write today. S. J. O'Connell, Toronto, Dept. A.

Auto and factory also. Write today. S. J. O'Connell, Toronto, Dept. A.

Wheeling, W. Va.

Teachers Wanted.

wanted—Duties to commence in the year; state qualifications. Write to: Mrs. J. O'Connell, Toronto, Dept. A.

Situations Vacant.

Canadian Government Jobs—Write today. S. J. O'Connell, Toronto, Dept. A.

Personal.

If you are lonely. The National Success Club has been formed. Write today. S. J. O'Connell, Toronto, Dept. A.

Articles For Sale.

Quarter plate carbine. Write today. S. J. O'Connell, Toronto, Dept. A.

Business For Sale.

Business for sale. Write today. S. J. O'Connell, Toronto, Dept. A.

Articles Wanted.

Wanted—One or two. Write today. S. J. O'Connell, Toronto, Dept. A.

Autos For Sale.

1914—Hupmobile. Write today. S. J. O'Connell, Toronto, Dept. A.

Educational.

BUSINESS COLLEGE. Write today. S. J. O'Connell, Toronto, Dept. A.

Massage. Write today. S. J. O'Connell, Toronto, Dept. A.

Dancing. Write today. S. J. O'Connell, Toronto, Dept. A.

TRUSTS and GUARANTEE Company, Limited.

43-45 King Street West, TORONTO.

J. Warren, President. E. B. Stockdale, General Manager.

Gramophones.

Headquarters for Victor, Gramophone records, etc.

House Moving.

Moving and raising done. Write today. S. J. O'Connell, Toronto, Dept. A.

Dentistry.

Tooth Extraction specialist. Write today. S. J. O'Connell, Toronto, Dept. A.

Electricity Works.

Ground and electrical work. Write today. S. J. O'Connell, Toronto, Dept. A.

Live Birds.

Bird store, also taxidermy. Write today. S. J. O'Connell, Toronto, Dept. A.

Building Material.

Terry Co. Lumber. Write today. S. J. O'Connell, Toronto, Dept. A.

That Son-in-Law of Pa's

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Dominion Bank New Building

Corner of King and Yonge Streets

OFFICES TO RENT

Five electric elevators ensure excellent service. Partitions will be installed to suit tenants, and electric light, heat, and janitor service furnished without extra charge.

CANADA FIRST—BUY AT HOME

There used to be a sign hanging over factory entrances. It read like this: "No admittance. Enquire at office." You don't see them now. They have been discarded. In their stead there is one something like this: "Our representatives will be pleased to escort you thru our plant." What brought the change? How was it that the old rule was abandoned and a new one set up in its place?

It was because the manufacturer had learned that it was a good thing to show the public how his goods were put together. He had confidence in his goods. There was no detail in their makeup that he was ashamed to show. He was glad of an opportunity of telling the public why his goods were superior, why they could be relied upon.

He knew that if he could win your confidence he could sell to you. That is why the doors have been opened. He wants you to see his plant. He is eager now that you should visit his place because he depends upon you to keep it running. You are the buyer of his goods.

During the campaign to attract attention to goods that are made solely in Canada, it is a good time for the manufacturers in Canada to open their doors and invite the public in. It is an opportunity every purchaser should take advantage of.

One of the very first things a salesman must do before making a sale is to get the interest of his customer. The same rule applies to the manufacturer. That is, if they wish to push their movement, which is daily gaining ground, they must do their share in getting the interest of the Canadian buyer in Canadian goods.

You know why this call is being made. The real reason is that by helping to enlarge the output of our Canadian factories you are making it possible for more men to obtain work. For every man that you thus find employment for there is support being given to an average of five people.

If Toronto factories alone were obliged to increase their output, thru a strong local demand for Canadian-made goods, so that altogether a thousand workmen were given employment, it would be safe to estimate that in the neighborhood of five thousand would be cared for.

In considering the following list keep that thought in mind:

Article Imported	Germany.	Austria.	Other Countries.
Hair and manufactures of	\$ 8,684	\$ 297	\$ 365,568
Hats, Caps and Bonnets	120,230	37,776	5,284,451
Hides and Skins other than Fur, including Pelts	176,641		5,654,369
Hops	63,413	93,117	423,341
Ivories, Piano Keys	33,563		61,342
Jewelry	151,560	57,330	1,646,241
Laces, Boot, Shoe, Shirt, Corset, of any material	11,152		247,739
Leather and manufactures of, Leather, unmanufactured, Calf, Kid of goat, Lamb and Sheep Skins, dressed, waxed or glazed	1,421		613,681
Glove Leathers, tanned or dressed, colored or not, for the manufacture of gloves	23,675		655,491
Upper Leather, Inc. dogonia, cordovan, kangaroo, alligator and all Leathers, dressed, waxed or glazed, or further finished or tanned, and Chamofis Skins	2,206	7,064	484,589
Belting Leather of all kinds			271,867
Sole Leather of all kinds			117,310
Other Leather unmanufactured	9,301		355,128
Leather, manufactured, Boots and Shoes	20,406		4,329,181
Harness and Saddlery, Inc.			173,460
Horse Boots			391,838
Other Leather manufactured	3,682		

GOLD EXPORTS START TO CANADA AGAIN

NEW YORK, Oct. 16.—Gold exports to Canada were resumed on a large scale yesterday in connection with the further liquidation of New York City's obligations in London and Paris. The banking syndicate which floated the recent \$100,000,000 six per cent. city issue shipped about \$6,300,000 to Ottawa, where it will replenish the gold reserve of the Bank of England.

Transfer of the gold was without appreciable effect on foreign exchange, which mounted above yesterday's rates for cables and eight drafts. With a continuance of the present trade movement between this and British ports it is believed that a balance favorable to this country will soon be established, to be followed by an easing of the present rates of exchange.

MINNEAPOLIS GRAIN MARKET.

MINNEAPOLIS, Oct. 16.—Wheat—No. 1 hard, \$1.13; No. 1 northern, \$1.09; No. 1.11; No. 2, \$1.06; No. 3, \$1.03; No. 4, \$1.00; No. 5, \$0.97; No. 6, \$0.94; No. 7, \$0.91; No. 8, \$0.88; No. 9, \$0.85; No. 10, \$0.82; No. 11, \$0.79; No. 12, \$0.76; No. 13, \$0.73; No. 14, \$0.70; No. 15, \$0.67; No. 16, \$0.64; No. 17, \$0.61; No. 18, \$0.58; No. 19, \$0.55; No. 20, \$0.52; No. 21, \$0.49; No. 22, \$0.46; No. 23, \$0.43; No. 24, \$0.40; No. 25, \$0.37; No. 26, \$0.34; No. 27, \$0.31; No. 28, \$0.28; No. 29, \$0.25; No. 30, \$0.22; No. 31, \$0.19; No. 32, \$0.16; No. 33, \$0.13; No. 34, \$0.10; No. 35, \$0.07; No. 36, \$0.04; No. 37, \$0.01; No. 38, \$0.00; No. 39, \$0.00; No. 40, \$0.00; No. 41, \$0.00; No. 42, \$0.00; No. 43, \$0.00; No. 44, \$0.00; No. 45, \$0.00; No. 46, \$0.00; No. 47, \$0.00; No. 48, \$0.00; No. 49, \$0.00; No. 50, \$0.00; No. 51, \$0.00; No. 52, \$0.00; No. 53, \$0.00; No. 54, \$0.00; No. 55, \$0.00; No. 56, \$0.00; No. 57, \$0.00; No. 58, \$0.00; No. 59, \$0.00; 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