

altogether different, we know at once how much the property is to cost, and as soon as purchased it is producing rents and therefore self-supporting.

Q. 15. Is it not a fact that a great number of companies' directors vote themselves very large salaries, and thus eat up a great deal of the companies' profits ?

A. 15. We have reason to believe that in the past such has been the case, but this has not been usual, for competition rules brain as well as all other commodities in the market. No real, live, modern company will allow such things to be. Least of all will the Canadian Pacific Trust and Investment Company tolerate such things, but we must not lose sight of the fact that the real man among men stands high in the market. This company is looking for the best there is, and none but the best will do, and when the right man presents himself he shall be paid on his merits.

Q. 16. How many buildings of the class in your prospectus is it the intention of the company to build.