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VARIAN CANADA INC. AWARDED \$1.7 MILLION

U.S. NAVY CONTRACT

Varian Canada Inc. of Georgetown, Ontario, has been awarded a \$1,785,600 (U.S.) contract to supply portable magnetometers to the U.S. Navy, Ed Lumley, Minister of Trade announced today.

Arranged through the Canadian Commercial Corporation under the Canada-U.S. Defence Production Sharing Arrangement, the contract calls for the shipment of 144 units, with an option to double this quantity by December 22 this year and thus increase the contract's total value to \$3.7 million (U.S.). Delivery of the initial order of magnetometers, used in the detection of buried ferrous metals, is scheduled for May 1983.

Varian Canada Inc. is a regular supplier of electronic equipment to agencies of the U.S. Department of Defense, with sales of \$2.2 million (U.S.) in 1980-81.

Canadian Commercial Corporation contracts with foreign governments and international agencies on behalf of Canadian suppliers of goods and services. Last year CCC achieved sales of over \$400 million involving 500 Canadian companies and more than 50 foreign customers.

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