

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Germany is not simple, and demands that you visit Europe at least once a year, learn about the market, and meet with potential importers, end-users, distributors, and agents. Exporters must develop a network of contacts on the German side and establish close working relationships with key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by German importers and authorities.

A & P Warenhandl Gmbh
Im Heidewinkel 7,
21449 Radbruch,
Germany
Tel: 04178-331/393
Fax: 04178-1417
Product: lobster
canned/frozen

Anglo-Skandia Im-Und Export
Gmbh & Company
Gasstr. 18,
22761 Hamburg, Germany
Tel: 040-896081-83
Fax: 040-8993999
Product: frozen cod, dogfish,
frozen groundfish, herring,
salmon

Appel & Frenzel Gmbh
Kieshecker Weg 240
40468 Dusseldorf, Germany
Tel: 0211-41590
Fax: 0211-4159107
Product: salmon roe

B. Essmann & Company
Grosse Elbstr. 212
22767 Hamburg,
Germany
Tel: 040-381931
Fax: 040-3809343
Product: live lobster

C. Lisner & Söhne
In der Schenke 32
59192 Bergkamen, Germany
Tel: 02306-84934
Fax: 02306-83102
Product: salmon roe

Andreas Simonsen Gmbh
Ruhrstrabe 90
22761 Hamburg, Germany
Tel: 040-39-13-45
Fax: 040-850-10-61
Product: dogfish, herring

Caspian Caviar Ardabili Gmbh
Humboldtstr. 35
22083 Hamburg, Germany
Tel: 040-2293056
Fax: 040-221035
Product: salmon roe

Caviar-Christensen(ABBA)
Grosse Elbstr. 160
22767 Hamburg, Germany
Tel: 040-3802180
Fax: 040-381298
Product: eels, salmon, roe

Christian Goedecken Jr.
Grosse Elbstr. 210
22767 Hamburg, Germany
Tel: 040-389080
Fax: 040-38908110
Product: lobster, salmon, roe

CRUSTIMEX
Seafood Import-Export Gmbh
Grosse Elbstr. 133
22767 Hamburg,
Germany
Tel: 040-3802020
Fax: 040-38020254
Product: frozen cod, frozen
groundfish

Deutsche See
Van den Bergh
Elbinger Platz 1
27512 Bremerhaven, Germany
Tel: 0471-13235
Fax: 0471-13293
Product: live lobster

Erich König
Nordbahnstr. 10
13409 Berlin, Germany
Tel: 030-491100
Fax: 030-4912000
Product: eels, salmon

Ernst J.L. Franke Gmbh & Co.
Grosse Elbstr. 141
22767 Hamburg,
Germany
Tel: 040-387784
Fax: 040-385867
Product: salmon