

(Indonesia).

Looking at specific segments of the manufacturing sector, Canadian trade officials have identified communications and information equipment and services as particularly strong and promising. Canadian products dominate the remote sensing field, which is unfortunately fairly small (a total market of under \$300 million). In larger segments like telecommunications equipment, Canada generally holds a share of two to five per cent. The market size runs from several hundred million to over two billion dollars in Hong Kong and Japan. In computers, software, and services, Canada holds a smaller share and the markets are not quite as large. As with telecommunications, Japan and the United States provide the most competition.

Telecommunications Markets in Asia Pacific, 1989 (est.)

Country	Market Size (US\$b)	Canadian Share	Major Competitors
Hong Kong	2000	1.5%	Japan, Taiwan
Philippines	200	25%	West Germany
China	1300	2%	Japan, U.S.
Singapore	1200	1.6%	Japan, Malaysia
Japan	2400	2.4%	U.S., U.K.

Computers Markets in Asia Pacific, 1989 (est.)

Country	Market Size (US\$b)	Canadian Share	Major Competitors
Hong Kong	1680	1.6%	U.S., Japan
Indonesia	300	50%	U.S., Japan
China	300	1.7%	U.S., Japan
Singapore	880	0.8%	U.S., U.K.
South Korea	1876	2.7%	U.S., Japan
Japan	2900	1.4%	U.S.

Other large sectors in which Canadian exports have been identified as performing well include power generating equipment and services, defence contracting, and transportation systems, equipment, and services. The United States and Japan again hold the major market shares, with the United Kingdom, West Germany, France and Italy also playing a big part in the market.