NovAtel serves the U.S. market through its subsidiary, NovAtel Carcom Inc., which offers sales and market support. It also has an office in Bowerhill, England, and has received several major orders from LM Encsson of Sweden.

In 1986, NovAtel recorded its first international system sale to the People's Republic of China. The simultaneous 450/800 MHz system provides cellular mobile radiotelephone service in the city of Chongqing. International systems are also scheduled to be in operation in Costa Rica, Mauritius and Zhi Hua, China, in the last quarter of 1988

NovAtel was formed by Alberta Government Telephones and NOVA, an Alberta Corporation, in 1983. Headquartered in Calgary, NovAtel Communications Ltd. employs more than 830 people in the marketing, research, development, manufacturing and sales of cellular telephone systems and cellular telephones worldwide.

## Omicron Telesystems Inc.

Suite 750, 6600 Trans Canada Highway Montreal, PQ H9R 4S2 Telephone: (514) 694-3457 Telex: 05-821762 Fax: (514) 697-0186 KEY PERSONNEL: Chandra R. Ahooja, President

Omicron Telesystems Inc., a hightech company skilled in computers and communications technology, builds wide-area information systems for a variety of applications. Omicron offers technical expertise, complete customized information systems, and data/telecommunication management and control equipment. Technical expertise ranges from strategic planning, feasibility studies, project management, implementation, training and support. Products include complete customized systems and equipment for centralized network management and control, alarm reporting, remote test access, data acquisition and analysis.

Experienced in dealing with large organizations such as government, common carriers and airlines, Omicron has successfully completed several

major projects. Omicron's clients include Air Canada, the Gemini Group, Energy Mines and Resources Canada, Newfoundland Light and Power, Hydro Quebec, Illinois Bell Telephone, New Brunswick Bell, Westinghouse, United Kingdom Post Office and the Ministry of Communications (Kuwait).

## Omzig Corporation

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KEY PERSONNEL:
Glen R.H. Gray, President
Gordon C. Buchan, Director of
Marketing

Since its incorporation in 1983. Omzig has designed, developed, manufactured and marketed the Alexander-Plus family of communications products (both software and hardware), oriented toward the integration of business telecommunications and personal computers. Alexander-Plus Data II is a data and voice communication software: Alexander-Plus Telex I replaces the dedicated telex terminal with a personal computer: Alexander-Plus Telex II replaces the telex terminal with a personal computer and facilitates data and voice communications over the telephone lines.

Omzig Corporation has supplied companies in West Germany, France, Cyprus and New Zealand as well as the United States.

## Ontel Communications Inc.

95 Barber Greene Road, Suite 112
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David L. George, President
G.H. Linton, Manager, Marketing and
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Ontel Communications Inc. offers consulting engineering and project management services in the study,

design and implementation of communications facilities from VF through to microwave and satellite systems. Services encompass electronic and civil/structural engineering and related project management activities for HF radio, fixed and mobile VHF/UHF radio, cellular radio, microwave radio, tropospheric scatter radio, satellite earth stations, and communications systems related to airports and public safety/emergency organizations. Similar services are available for studio and transmission facilities for television and radio broadcasting.

Services include pre-design and feasibility studies; evaluation of existing electronic and structural facilities; detailed design of new and upgraded systems and structures; definition of budgets and project schedules; preparation of tender documentation and analysis of bids; contract administration; preparation of engineering briefs and licensing documentation; definition of maintenance plans; and personnel sourcing and training.

Ontel is jointly owned by Imagineering Limited and Morrison Hershfield Limited, two Canadian consulting engineering firms in communications and civil/structural engineering.

## Oracle Communications Inc.

306 - 3700 Gilmore Way Burnaby, BC V5G 4M1 Telephone: (604) 437-7000 Fax: (604) 430-0144 KEY PERSONNEL: Gerald W. Bachmayer, Director J. Douglas Spaeth, Director David King, Director

Oracle Communications Inc. specializes in computer automated information systems for urban and intercity transportation, as well as other applications. The Oracle product line features high-quality computerized-voice information systems, which translate large and small databases into human quality speech; automated telephone, which holds completely computerized