

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :471-WARSAW

SECTOR :001-AGRI & FOOD PRODUCTS & SERVICE
EAST GERMANY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ANIMAL,POULTRY BREEDING STOCK

EMB SHOULD CONT TO LIAISE W/MIN OF AGRIC & END USER
TO EMPHASIZE CANADIAN GOVERNMENT SUPPORT FOR THIS EXPORT.

SUB-SECTOR:FOOD HANDLING,PROCESSING EQUIP

CALLS ON FOREIGN TRADE ENTERPRISES
OBTAIN PROFILE OF GDR REQUIREMENTS

OBTAIN CANADIAN OFFERS
OBTAIN ONE CONTRACT IN THIS SECTOR

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 1. To liaise with Ministry of Agriculture re
opportunities.
2. Support Hydrid Turkeys
3. Calls on Foreign Trade Organizations

1. Post made series of calls in agr sector and
discussed visit by GDR Minister of Agriculture
to Canada in Fall. 2. Post discussed possible
visit to Cda by Hybrids key GDR contact in Fall.
3. 4 calls made on various agri related organiz.

QUARTER: 2 1. Promote Canadian technology in turkey breed-
ing.
2. Promote slaughtering technology.

1. Info on Cdn technology passed on to GDR cos.
2. Several meetings between Quebec Trade Mission
members and GDR cos have been held during Fall
Leipzig Fair

QUARTER: 3 Liaison with Nahrung and Ministries

Regular meetings held in Berlin

QUARTER: 4 1. Liaison with Nahrung and ministries.

1. Met in Berlin and Leipzig.