

TRACK TRACKING SYSTEM

88/10/08

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 4 OF FISCAL YEAR 1988

REGION : UNITED STATES

UNITED STATES

		NUMBER	CANADA	LOC-ORG	TOTAL-TIME PERSON-DAY
A. EXPO/TRADE/POLICY ENQUIRIES	FROM CANADA	4459	28.98	33.03	62.01
	FROM TERRITORIES	7379	10.17	15.16	25.33
B. VISITS TO CLIENTS IN TERRITORY		1438	9.13	9.95	19.08
C. EXPORT/TRADE/SELL PROJECTS AND EVENTS					
	<u>UTE</u>				
	FAIRS	144	4.80	13.80	18.60
	MISSIONS	126	4.93	9.83	14.76
	CONFERENCE SEMINARS	113	2.85	3.34	6.19
	OTHER		2.95	4.81	7.76
	<u>UTW</u>				
	CHICAGO				
	CLEVELAND				
	DETROIT				
	LOS ANGELES				
	MINNEAPOLIS				
	SAN FRANCISCO				
	SEATTLE				
D. COMMERCIAL/CONSUMER	NO REQUESTED POST INITIATED		2.41	1.43	3.84
E. COMMUNICATIONS			4.48	4.30	8.78
F. INVESTMENT ENQUIRIES	FROM CANADA		1.07	0.34	1.41
	FROM TERRITORIES	751	1.70	1.38	3.08
G. TECHNOLOGY INFLOW PROGRAM ENQUIRY FROM CANADA		174	0.19	0.87	0.96
	CONNECTIONS ARRANGED	24	0.31	0.38	0.69
H. PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST			1.30	1.80	3.10
I. SERVICE REQUESTS FROM GOV'T SOURCES	NO GOVT	34	0.33	0.18	0.51
	POST GOVERNMENT	72	0.23	0.34	0.57
	FEDERAL GOVERNMENT	103	2.64	2.18	4.82
	PROVINCES, MUNICIPALITIES	848	1.95	2.47	4.42
J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.			8.97	4.34	13.31
	LEAVE, PROFESSIONAL DEVELOP		0.85	4.17	5.02
K. SERVICE TO OTHER MISSION PROGRAMS			3.98	0.30	4.28
***** TOTALS *****			59.20	55.81	115.01

NUMBER OF BUSINESS VISITORS FROM CANADA : 5481
FROM TERRIT : 1174

NUMBER OF FIRM APPLICATIONS COMMENTED ON : 140

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-ASSG : 41
- LOCALLY-EMPLOYED : 95