

FANCY GOODS AND STATIONERY.

IMPORTANT AGENCY.

WE are pleased to be in a position to announce on good authority that the selling agency for Canada for the envelopes made by the Morgan Envelope Co., of Springfield, Mass., is now in the hands of Buntin, Gillies & Co., Hamilton. The Morgan Envelope Co. is one of the largest and best

very choice graphite finely pulverized, and a pure petrolatum warranted not to gum or become rancid. It is put up in collapsible tubes and is manufactured only by Joseph Dixon Crucible Co., Jersey City, N.J.

A PAPER FASTENING DEVICE

The Brown Bros., Ltd., are sole agents for the Star automatic paper fastener, a very clever device for fastening documents together, and should be on every office table.

DEMAND FOR LEDGERS, ETC.

The account books manufactured by that old reliable house, The Brown Bros., Ltd., are in great demand. Their large factory is kept going to its full limit, and their stock of ledgers, cash books, letter books, etc., is large and complete.

PINK PAPER.

The E. B. Eddy Co., Ltd., of Hull, are now running pink news paper for Jubilee editions of publications and for various decorative purposes. There has been quite a demand for this, and The Eddy Company would like to send samples to anyone requesting them, and also ask that orders be sent in as early as possible to avoid any delay in their being filled.

JUBILEE MEDALS.

Jubilee medals are "all the go" this month. Some very pretty designs in aluminum and in bronze were seen in the Montreal News Co.'s warehouse, and at a moderate price. They report exceptional sales; in fact, their stock is all but gone.

A GLANCE AT THE NEW GOODS.

Mr. E. Nerlich, who has been buying in the European markets, is expected back shortly. The fall goods are coming in



The Brown Bros., Ltd.



known of American manufacturers, their product occupying the front rank, both in regard to quality, style and value. No house in Canada is better fitted to handle such a line, and we congratulate both the Hamilton house and the manufacturers on the arrangement. No American envelope makers have heretofore had a Canadian agent, and while different dealers have handled American envelopes in a half-hearted way, the enterprise shown by these parties will have a strong effect on the Canadian market. We look for even keener competition than in the past, as this combination is certainly a strong one, and will surely get a large share of the trade.

NEW GOODS.

New goods are still arriving at the ware-rooms of The Brown Bros., Ltd. Among the latest are Pirie's and Marcus Ward's fine note paper, envelopes and papeteries, including several artistic lines specially prepared for Jubilee year.

BICYCLE CHAIN LUBRICATION.

The ideal lubricant should not only lubricate the chain and sprockets, but the pivots or pins holding the links of the chain also. Lubricants made from pure flake graphite are superior to any other when properly made. An article combining a perfect lubricant and rust preventive, put up in convenient form, is something desired by every bicyclist. To all such Dixon's Graphitoleo will be not only welcome, but indispensable.

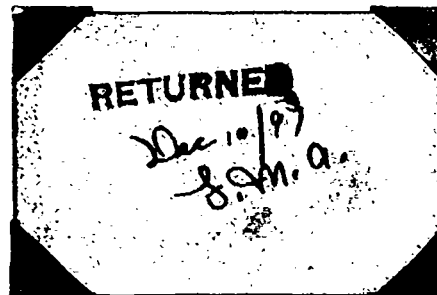
Dixon's Graphitoleo is a preparation of a

every day now at Nerlich & Co.'s. In the toy department BOOKSELLER AND STATIONER saw some of the new things being unpacked, and they will be described in de-

tail in a later issue. A word, however, may be said now. There are some very complete motors supplying power for various purposes; the winding up musical toys are humorous and quite original: animals dressed up and playing a tune, a bicycle tandem, a dancing bear, a sulky, tops, rattles, etc. Building blocks are arriving, embodying new ideas: a housekeeping set on a frame, with broom, duster, towels, dust pan, etc., lead soldiers; steam engines, boats and magic lanterns, etc. The range is going to be very taking this year.

NEW LINE OF SCRIBBLERS.

Buntin, Gillies & Co. announce the publication of their new line of scribblers, exercise books, etc. The firm has long been



Buntin, Gillies & Co.

noted for good things in this line, and dealers will do well to see the samples before placing orders for school opening.

BLOTTING PADS.

The line of desk blotting pads being offered by Buntin, Gillies & Co. are great value. They are cloth bound, with leather corners, and contain the finest quality of imported blotting, four sizes, to retail (at a liberal profit) at 25, 35, 50 and 60c.

The Brown Bros., Ltd., have a new fountain pen inkstand for travelers' use, which are moving rapidly. The trade should have a supply of same for tourists.

Chase's and Le Page's liquid glues have arrived at The Brown Bros.' ware-rooms. Also another shipment of the Best paper fasteners, and any of the trade can get their stock assorted immediately.

CHINA PLATES AND CUPS.

The Jubilee goods in china have sold well, say Nerlich & Co. The opal glass plates, trimmed with silk ribbons, have taken well. These will retail at 25 and 50c. The house has a larger display than usual of cups and saucers, at better prices for the new goods.

EXERCISE AND SCRIBBLING BOOKS.

This year promises to be even ahead of last in the production of school and other stationery. The Copp, Clark Co., Ltd., are