

# INVEST \$10 A MONTH

here the money will work for you 24 hours every day, where it will be absolutely safe, and where it will pay you at least 13½ percent annually.

I own some shares of stock in an old established money making enterprise. And I want to sell you one or two shares of this stock for 50 percent less than it is really worth. You can pay cash for it, or you can buy it on the easy payment plan of \$10 down and \$10 a month if you prefer. I do not care to sell you more than a few shares, as I have but a limited number, and I want to distribute them in a way that will bring me as many new customers as possible for my investment department.

### My Motive.

My motive in offering you this stock for less than it is worth is purely a selfish one. I want to add your name to my list of well pleased investors I know that if you own a share or two of this stock, you will be so pleased with the investment that the next time you have money to invest you will come to me. And you will send your friends to me. And your friends will in turn send their friends. A dozen well pleased clients send me more business than hundreds of dollars' worth of magazine and newspaper advertising. If you buy a few shares of this stock it will be a safe, profitable investment for you, and the best kind of an advertisement for me. One year ago I had less than 100 clients in my investment department. Now I have nearly 700. In another year I want two or three times 700. And that is the reason I want you.

### Let's Get Acquainted.

If you buy a little of this stock, we will get acquainted. And when we get acquainted you will find out that what I offer you is just what I say it is. You will find out that you can safely invest your savings through me. You will find out that I will look after your money just as carefully as I look after my own. You will find out that if you invest your money through me, it will earn the largest possible profit consistent with safety. I am a young man. I expect to be in active business for the next 25 years. And even if I wanted to sell you something worthless; even if I wanted to misrepresent the value of this stock, I couldn't afford to do it. You know as well as I, that if the investments I offer do not turn out just as I represented, it would ruin my business. I certainly cannot afford to have my business ruined. I can't afford to take even a chance. Just the Real Estate Department of my business is worth \$1,000,000. At least, it pays me good interest on that amount. It took hard work, energy, enthusiasm, and square dealing to build it up to its present size. Do you suppose I would risk even injuring it by even trying to sell a single share of stock through any misrepresentation? If I were not sure it would be one of the best investments you could make, I could not afford to offer it to you. I have put my money into this stock. My sister owns some of the shares. Two other relatives of mine have invested several thousand dollars in it. Isn't this irrefutable proof of my faith in this enterprise? Isn't it proof that it will pay you to get in touch with my investment department? Will you let me send you full, interesting and convincing particulars? Let me show you where your idle dollars will safely earn at least 13½ percent per annum. Write me to-day (a postal card will do) saying simply "Send information about 13½ percent investment as advertised in 'Northern Messenger.'" Do it now.

**W. M. OSTRANDER,**  
INVESTMENT DEPT.,

462 North American Bldg.,

Philadelphia.



## HIGH SPEED ENGINE FOR SALE.

A 45 h. p. Laurie High Speed Engine in very good condition. will be sold at a bargain, as she is being displaced by a larger engine. Cylinder, 9 inches diameter. Stroke, 15 inches. Revolutions, 250 per minute. Fly Wheel, 4 ft. 6 in. diameter. Driving Wheel, 3 ft. diameter, 13 in. face.

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JOHN DOUGALL & SON, Montreal.

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FREE

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for selling only 1 doz. Fruit Label Books at 15c each. Each Book contains 233 Fruit, Sauce and Pickle Labels, all nicely gummed, ready to stick on a bottle or jar in a minute. They are just what housekeepers have long been wanting, and they sell like hot cakes. With each book we give a certificate worth 50c free. This handsome Watch has a Solid Silver Nickel Case, fancy edge, hard enamelled dial; hour, minute and seconds hands, and is fitted with a reliable and accurate American movement. With care it will last 10 years. Write for the Books at once, as every housekeeper will soon be busy doing up her fruit for the winter. THE HOME SUPPLY CO., Dept. 455, Toronto.

### LADIES' WATCH AND OPAL RING

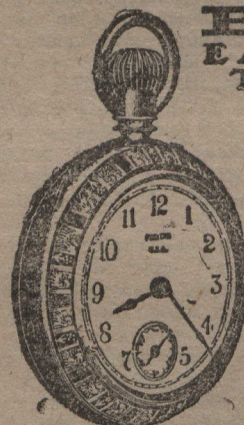
### Free



Send no Money

Just your name and address, and we will mail you postpaid, 16 Fruit Label Books to sell at 15c each. Each Book contains 233 Fruit, Sauce and Pickle Labels, all nicely gummed, ready to stick on a bottle or jar in a minute. They are just what housekeepers have long been wanting, and you will find them the easiest sellers you ever saw. With each Book we give a certificate worth 50c, FREE. When the Books are sold, return the money, and for your trouble we will give you this beautiful little Ladies' Watch with fancy gold hands, on which a large rose with buds and leaves is elegantly enamelled in seven colors, and if you send us your name and address at once and sell the Books and return the money within a week after you receive them, we will give you free in addition to the watch a handsome gold finished ring set with a large, magnificent Fire Opal that glitters with all the beautiful colors of the rainbow. Ladies and girls, write us to-day. You can easily sell the Books in half an hour and we know you will be more than delighted with these two beautiful presents. Write at once. Some housekeepers are already starting to do up their fruit for the winter. Address THE HOME SUPPLY CO., Dept. 434 Toronto.

### BOYS EARN THIS WATCH



With Solid Silver nickel case, fancy edge, heavy bevelled crystal, hour, minute and seconds hands, and reliable American movement by selling only 7 of our large beautifully colored Pictures, 16 x 20 inches, named "Rock of Ages," "Angel's Whisper" and "Family Record," at 25c each. A Certificate worth 50c free with each Picture. SEND NO MONEY Simply write us that you would like to earn this handsome Watch and we will send the pictures at once postpaid. You can easily sell them in half an hour as they are the largest and most beautiful pictures ever sold in this country for 25c. Write us to-day. Every boy will be delighted with this handsome Watch. The Colonial Art Co., Dept. 455, Toronto.

## a few holidays.

If you know any school teacher or other suitable person in need of a change of air, but without the means to secure it, and you will send us his or her name, we will make a proposition that will easily cover all expenses connected with the holiday.

John Dougall & Son,  
Publishers, Montreal.

## BOILER FOR SALE.

Gilbert Boiler, 12 feet by 4½, allowed 80 pounds pressure by Montreal Boiler Inspector, to be sold at a bargain, as it is being replaced by higher pressure.

JOHN DOUGALL & SON,  
Corner Craig and St. Peter Streets,  
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