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“ not worth the paper
they are written on ”



International Job Recorder
“Made in Canada”

We refer to Production Cost Figures that depend on pencil records.

What pencil records?

The time-cards on job work that your workmen or foreman now fill out in pencil.

Why aren't they good in pencil?

Because pencil records can be changed and a working-time balance can be forced.

And, if your factory production costs are “leaky” the whole question of your costs, your overhead, etc., is “up in the air.”

The International Job Recorder absolutely corrects this condition. It enforces a printed, machine-made, unchangeable, infallibly accurate record of the time spent on any job or operation.

*It does many other profitable things for its users.
Let us tell you more about them.*

**International Business
Machines Co., Limited**

FRANK E. MUTTON
Vice-President and General Manager

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300 Campbell Ave., Toronto

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(Also makers of Dayton Computing Scales and Hollerith Electric Tabulators)