

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

ASHES REMOVED

ASHES REMOVED. PHONE MAIN 8888-42. 16400-10-8.

AUTO TRUCKING

ALL KINDS OF AUTO TRUCKING. Phone Main 1043-31. 16299-9-12.

BARGAINS

PREPARE FOR COOL NIGHTS. Shaggy Blankets, Comfortables and Warm Spreads at Wetmore's, Garden street.

CHIMNEY SWEEPING

WITH MECHANICAL APPARATUS we make and repair chimneys and conductors, pipes, kettles, boilers; also painting and whitewashing. Repair shop corner Brunswick and Haymarket square. Open evenings. Phone 8718.

ENGRAVERS

F. C. WESLEY & CO., ARTISTS and Engravers, 89 Water street. Telephone M. 982.

HATS BLOCKED

HATS BLOCKED—LADIES' BEAR, Velour and Felt Hats blocked over in latest styles. Mrs. T. R. James, 280 Main street, opposite Adelaide. T. F.

HAIRDRESSING

MISS McGRATH, N. Y. PARLORS, 188 Water street. Special service of hair goods in every design. All hair cut and styled. Gents' manuring. Phone Main 2096-51. M. Y. graduate.

IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Works, Limited, George H. Waring, manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

MEN'S CLOTHING

WE HAVE JUST RECEIVED SOME young men's suits and overcoats, ready to wear, made of good cloth and trimmings; splendidly tailored; fair and pleasing price. W. J. Higgins & Co., Custom and Ready-to-Wear Clothing, 182 Union street.

MONEY ORDERS

SEND A DOMINION EXPRESS Money Order. They are payable everywhere.

MONEY TO LOAN

MONEY TO LOAN ON CITY REAL Estate. Roy A. Davidson, Solicitor, 42 Princess street. 16296-10-4.

MONEY TO LOAN ON FREEHOLD and Leasehold Security. Loans negotiated for both borrower and lender. Tel. M. 684 Heber S. Keith, 60 Princess street.

OPTOMETRIST

WILL TEST YOUR EYES AT YOUR home by appointment. Epstein & Co., 188 Union street. Main 3554.

PIANO MOVING

PIANO MOVING BY AUTO, FURNITURE moved to country, parties and picnics taken out, general cartage. Phone Arthur Stokhouse, Main 314-21.

PROFESSIONAL

O LADIES—A SPECIAL TREATMENT for removal of hairs, moles, wrinkles and muscular wasting, etc. R. Wilby Medical Electrical Specialty and Massage, 46 King square, St. John.

REPAIRING

FURNITURE REPAIRING AND Upholstering, 276 Union. Phone 915-11.

ROOFING

VAUGHAN & LEONARD, GRAYVEL Roofing, Guttering, Iron Work, Second-hand Stoves bought and sold. 11 Marsh Road. Phone 2879-41. 04839-9-15.

SECOND-HAND GOODS

WANTED TO PURCHASE—LADIES' and Gentlemen's cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write M. Lampert, 8 Dock street. Phone 8956-11.

WANTED TO PURCHASE—LADIES' and Gentlemen's cast off clothing, boots, musical instruments, jewelry, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 24 Mill street. Phone 2592-11.

SECOND-HAND FURNITURE bought and sold. 122 Mill street. 5-16-1920.

WANTED TO PURCHASE—Gentlemen's cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write J. Williams, 16 Dock street, St. John, N. B. Telephone 322-21.

USE The Want Ad Way

FINANCIAL

NEW YORK STOCK MARKET. (J. M. Robinson & Sons, Members Montreal Stock Exchange.) New York, Sept. 11.

Close	Open	Noon
Am Sunatra	86 1/2	86 1/2
Am Car & Pdy	135 1/2	135 1/2
Am Locomotive	97	94 1/2
Am Beet Sugar	85 1/2	85 1/2
Am Can	54 1/2	53 1/2
Am Int Corp	101	102 1/2
Am Steel Fyds	39 1/2	39 1/2
Am Smelters	78 1/2	76 1/2
Am Tel & Tel	99 1/2	99 1/2
Am Woolens	119 1/2	116 1/2
Anconda Mining	68 1/2	67 1/2
Atch, T & S Fe	90	90
Brooklyn R T	26 1/2	26 1/2
Balt & Ohio	40 1/2	40 1/2
Baldwin Loco	124 1/2	119 1/2
Beth Steel	27 1/2	26 1/2
Beth Steel	92 1/2	86 1/2
Chino Copper	44 1/2	44 1/2
Colorado Fuel	45 1/2	45 1/2
Canadian Pacific	101 1/2	101 1/2
Central Leather	173	183
Cumulative Steel	184	183
Great North Pfd	86 1/2	86 1/2
General Motors	238	235 1/2
Inspiration	61 1/2	60 1/2
Int'l Marine Corp	119	119 1/2
Int'l Marine Pfd	120 1/2	119 1/2
Industrial Alcohol	133 1/2	133 1/2
Pennsylvania	36	35 1/2
Midvale Steel	52 1/2	50 1/2
Maxwell Motors	47 1/2	47 1/2
Mex Petroleum	207	207
Cumulative Steel	184	183
Northern Pacific	86 1/2	86 1/2
New Haven	81 1/2	81 1/2
Ohio Cities Gas	53 1/2	53 1/2
Pennsylvania	36	35 1/2
Pierce Arrow	56	57 1/2
Pan-Am Petroleum	119	120 1/2
Reading	78 1/2	77 1/2
Republic I & S	94 1/2	91 1/2
St. Paul	49 1/2	48 1/2
Tobacco Products	94 1/2	95 1/2
Southern Ry	101 1/2	99 1/2
Southern Pacific	111 1/2	112 1/2
Studebaker	115 1/2	112 1/2
Union Pacific	122 1/2	122 1/2
U S Steel	105 1/2	105 1/2
U S Rubber	128 1/2	126 1/2
Utah Copper	87	86 1/2
West Electric	53 1/2	54 1/2
Willamette Overland	94	93 1/2

MONTREAL TRANSACTIONS.

(J. M. Robinson & Sons, Members Montreal Stock Exchange.) Montreal, Sept. 11. Can. Bank of Commerce—10 at 199. Bank of Montreal—3 at 312 1/2. Merchants' Bank—5 at 195. Royal Bank—8 at 214. Atlas—25 at 58 1/2. Brazil—35 at 92 1/2. Bridge—10 at 108 1/2.

WELDING

ST. JOHN WELDING WORKS, NELSON street, St. John, N. B. Our scientific welding experts can repair any broken auto parts or any machine parts in any metal.

REAL ESTATE

REAL ESTATE

Property For Sale

FREEHOLD, CENTRAL, BRICK TWO-FAMILY HOUSE—Lower flat heated by hot water, \$1,200 in cash, the balance can remain on mortgage. An opportunity that is not always offered. Possession of lower flat October 1st.

Hazen Street, Freehold, 40x100, self-contained. Possession at once. More than half purchase price can remain on mortgage.

Rooming House, well located, easily approached by the leading streets of St. John. Second floor gives you an apartment for yourself of seven rooms. Top floor thirteen rooms and a bath. The ground floor can be utilized for other purposes. A bargain!

For Further Information, Apply
W. E. A. LAWTON
93 Prince William Street
Dearborn Building. Tel. 2333. St. John, N. B.

FOR SALE

Rothsay

Summer house fully equipped with bath, hot and cold water, supplied by Rothsay Water Service. Ground floor, large living-room, 20x20, with fireplace, two bedrooms, sleeping porch and bath, kitchen and dining-room. Veranda extending around three sides; also three rooms on second floor; controls a view of the river. Owned by F. C. Macneil.

W. E. A. Lawton
93 Prince Wm. St.
Telephone 2333.

FOR SALE—AT A BARGAIN. Freehold self-contained house, Young street, Lancaster. Apply on premises after 6 p. m.

FOR SALE—TWO FREEHOLD lots, two-tenement houses, barn, East St. John. Bargain for quick sale. Apply Box J 40, Times office. 16876-9-16.

LOTS FOR SALE

with water and sewerage, Beaconsfield Ave., two minutes' walk from the Church of the Assumption and St. Jude's Church. Prices from \$200 up, on Easy Terms.

City Real Estate Co., J. M. QUEEN, Canada Life Bldg., St. John.

NEW SEVEN ROOMED HOUSE, nearly complete, with large hen house, lot 50x100, on Fairview Plateau, seven minutes' walk from Simms. Will sell for \$1,400. Apply J. 40, Times office. 17046-10-16.

FREEHOLD PROPERTY FOR SALE. Two houses, four tenements, one house self-contained. Apply 33 Charles street, or 62 Union street. 16986-9-17.

FOR SALE—FREEHOLD, ERIN ST. Income \$900. Price \$8,000. Box J 40, Times. 16997-9-13.

FOR SALE—LEASEHOLD PROPERTY. Brussels street; three tenants and large store; pays \$340 outside of store. Price \$5,000. P. O. Box 516. 16988-9-13.

FOR SALE—FARM ON VALLEY Roadway. Fronts on St. John river. Beautiful location. Good house. Moderate price. Act quickly. H. E. Palmer, 121 Union street. 16946-9-14.

FOR SALE—LEASEHOLD. 7-9 Marsh road, two-family and store. Rentals \$80. Price \$2,500. Apply C. B. D'Arcy, 287 Tower street west. 16865-9-12.

WOOD AND COAL

Where You Save in Buying
EMMERSON'S
Guaranteed Soft Coal

Its heating power is greater, and its waste less than in ordinary soft coal.

Try Emerson's—You'll Like It.
Phone Main 3938.

EMMERSON FUEL CO.
115 City Road

Best Quality American Hard Coal Chestnut Size Prices Reasonable CARRITTE

'Phone 3508. 89 Water St. 16981-9-15.

COKE
Suitable for Furnaces and Stoves. Petroleum Coke For Ranges, Etc.

Hard and Soft Coal Best Quality—Reasonable Prices R. P. & W. F. STARR, LIMITED 49 Smythe St. 159 Union St.

Best Quality Hard Coal To Arrive. Good Soft Coal on Hand. Prices Right—Delivery Prompt. MCGIVERN COAL CO.

Successors to James S. McGivern F. H. LOGAN, Manager 1 Mill Street. Telephone M. 42.

SAWED HARDWOOD AND GOOD SOFT COAL The Colwell Fuel Co., Ltd J. FIRTH BRITAIN, Mgr. 'Phones West 17 or 90.

DRY HARD AND SOFT WOOD, just the thing for your home fuel. Old Mine Sydney soft coal, well screened. Good goods, promptly delivered. A. E. WHEPLEY Paradise Row. 'Phone M. 1227

USE The Want Ad Way

NOW IS TIME

TO TRADE WITH SOUTH AMERICA

Excellent Opportunities for Canadian Business Houses To Establish Relations with South American Republics

(Montreal Star.)

"The cry of the world today is Trade, Trade, Trade, and the voice of Canada helps to swell the chorus. We need trade to help defray the cost of our share in the long war with the responsibilities of the world, and we need it to develop our vast natural resources, and we need it to establish our home labor, which has become so unsettled in the turmoil of the last five years, on a firm and prosperous basis. Why then when there is trade almost at our doors do we take so long to arise from our commercial lethargy and take advantage of it, particularly when our competitors are not so slow in seizing opportunities?" said A. R. Powter, of this city, in describing the possibility for big trade between Canada and the South American Republics.

Mr. Powter, who recently arrived in the city from Argentina, has spent many years in the latter country and intends to return there in the fall. He has had exceptional opportunities for observation and has made a study of trade conditions and he believes that what he states of Argentina is applicable to the larger part of South America.

It is Mr. Powter's firm conviction that Canada's time is ripe and that if she is to make any effort to capture the southern trade she must start now. Argentina, which at the commencement of the war was pro-German, finished by almost breaking relations with the Central Powers. The people of the country absolutely respect the English in business; for the Canadians they have not only a business respect, but an admiration for their national life and for the part they played in the world war. It would be hard to imagine a better basis for this upon which to establish commercial relations. Moreover while Canada is hesitating, other countries are acting. England is doing a big business in which Canada might participate; the Americans are continually increasing their activities, and even Germany is concentrating for a big effort to recapture her pre-war trade.

The articles most needed in Argentina, Mr. Powter states, are agricultural machinery of all kinds, belting and saw-mill machinery and general hardware, particularly barbed wire. There is a big scarcity of saw-mill machinery, and such belting as they have in use is of very poor quality. In addition to the articles enumerated there is an opening for a certain amount of trade in boots and shoes, but as the country itself is rapidly developing this industry there is a heavy import duty entailed. A good trade in tractors would also be opened when the cost of gasoline drops. There is, of course, the possibility that Canada cannot compete with the United States in the manufacture of certain of the machinery, but that is a matter for the Canadian manufacturers to decide.

For imports, Mr. Powter suggests that Canada could deal in wool, furniture woods, which he says are very beautiful, horns and hoofs; tallow and quebracho, the latter being a material for tanning. There is already a trade established for wool and quebracho, but Mr. Powter considers that it could be considerably increased. These remarks so far have had reference to Argentina alone, a country with a population of seven million people, but there is also the possibility of similar business could not be carried on with Brazil, Chile, Peru, Ecuador and the United States of Columbia. The last named are reported to be practically untouched commercially. There is an added advantage in the fact that the people of all these countries are considered good payers, although often inclined to ask for lower credits than are conceded to them.

Here, then, the word of a Canadian business man who has lived on the spot, is trade to be captured. Why should not Canada arise and take her share? Surely it would easily furnish the evidence needed as to requirements, conditions, transportation, etc. If she cannot manufacture the goods required as cheaply and well as some of her competitors—and that fact is not yet proved—she should at least be able to beat them. If she cannot do that, then her policy of militarism is reduced to such pitiful plight, then she must indeed stand low among the nations on the roll of commerce. Germany is aspiring to this trade. Five million Germans are endeavoring to establish in Argentina alone a center for a huge organization having as its ultimate object the control of South American commerce. If there are such possibilities for Germany, what may there not be for Canada when she has the advantage of commencing with the good will of the majority of the people with whom she wishes to deal?

Mr. Powter, like many other business men, is much in favor of Spanish being taught as a commercial language in the schools of Canada. It is already much in use for this purpose in Europe and in many British possessions, and is the native tongue of practically all the South American Republics, with the exception of Brazil, where Portuguese is spoken.

NEW MINISTER.

Hon. J. E. Perreault, K. C., M. P. P. for Antiship, the new minister of mines and colonization for the Province of Quebec.

Force Election in Motherland

Labor Leaders Think Nationalization of Mines Matter Will Split The Coalition

London, Sept. 10.—The vote of the labor congress at Glasgow, proving that the whole labor movement is solidly behind the miners' demand for nationalization, indicates that a stiff fight with parliament reassembles in October. The trade union leaders intend to inaugurate a big campaign throughout the country, preaching nationalization.

James Henry Thomas, Labor M. P. and general secretary of the National Union of Railwaymen, thinks that the premier will still refuse his consent to the nationalization of the coal mines. Other trade union leaders are inclined to the opinion that the government will be bound eventually to yield, because, unlike the question of direct action, which is strongly opposed by all the moderate public services has very strong popular support, and the government, by resisting the demand to nationalize the mines, is credited with doing so in capitalistic interests.

Many labor leaders believe that nationalization will prove the rock on which the coalition will split and a general election come about.

PERSIA SOUGHT

Foreign Minister, Speaking For Shah, Declares Reports of Treaty Incorrect

Geneva, Sept. 11.—Prince Pirous Kahn, Persian foreign minister, speaking in behalf of the Shah, told the Associated Press yesterday he could not understand why reports that the Anglo-Persian treaty had created a British protectorate in Persia were given credence in Europe. "This is entirely incorrect," he declared. "It was Persia which took the initiative and asked the help of Great Britain because Persia was ruined and in a state of anarchy, with bands of brigands infesting the country, destroying commerce and endangering the lives of citizens. In the meantime the government was virtually without troops and powerless to restore order, retaining authority only in the principal towns. During the war half a million Persians lost their lives through invasions by the Russians and Turks. Shipwreck and famine still prevail there."

BRITAIN'S AID

Official Says She Will Demand Two Million and a Quarter Tons

London, Sept. 11.—That Great Britain intends to insist upon having 2,250,000 tons of the 3,000,000 tons of German shipping to be divided among the Allies by the deparation commission after the ratification of peace is the statement made to the Daily Mail by an official of the ministry of shipping, who added that the position was delicate and complicated, and that the German naval negotiation were yet to be completed. Nevertheless he was confident that Great Britain ultimately would obtain approximately what she demanded. Even then her loss in shipping during the war would exceed 5,000,000 tons.

PRINCE LEAVES WINNIPEG

Very Hearty Word For City and People As He Says Good-Bye

Winnipeg, Sept. 11.—Smiling, waving his cap, and shouting an adieu as he leaped over the railing of the observation car of the royal train, the Prince of Wales left Winnipeg last evening at seven o'clock to continue his tour of the Canadian west.

That he was delighted with his experiences in the city, His Royal Highness emphasized with the greatest heartiness before boarding the train. "I am simply delighted. The spirit of the people has been splendid. Your fine city has impressed me greatly, and I am sure there is a great future before it. Nothing could have been finer than the reception given me. I shall remember it for all time and the remembrance will always give me a thrill of pleasure."

These were, in effect, the words to which, with face glowing and eyes shining with pleasure, the prince gave utterance in final hurried chats with the lieutenant-governor, Sir James Aikins, and Premier Norris on the Canadian Pacific Railway tracks before the train pulled out.

GENERAL CURRIE ON VETERANS' REQUESTS

Hamilton, Ont., Sept. 11.—General Sir Arthur Currie, Canadian commander, who was received with open arms by this city yesterday, said that while he sympathized with the veterans in their efforts to secure a more liberal allowance, he thought the \$2,000 gratuity asked would prove too great a burden for the country to bear. The veterans' plan to have a committee appointed to consider their claims was reasonable, he said, and should receive consideration. He was in favor of generous pensions and said the present pension regulation would have to be re-adjusted.

JAMAICAN BARRIER AGAINST ENEMY ALIENS.

Kingston, Ja., Sept. 11.—A bill has been introduced in the provincial assembly by the government proposing any former enemy alien from landing in Jamaica without a special permit from the local authorities. The penalty for breaking the law is \$500 or twelve months' imprisonment.

Your Fall Overcoat

Why not purchase it now? Our stock has been renewed and you will find a good choice in Chesterfield, waisted, form-fitting and slip-on models.

\$20 to \$50

A few odd Slip-ons at \$15. Leatherette Coats for autoing, black, grey and tan, \$18 and \$30.

Gilmour's, 68 King St

"A Good Place to Buy Good Clothes."

Take a Physical Inventory of yourself. It is an excellent way of bringing weak points to your attention and when you recognize them you can take means to make them strong. The way to physical strength is in their eyes. Have your eyes examined by one of our skilled Optometrists.

K. W. EPSTEIN & CO. Optometrists Phone M. 3554. 193 Union St.

EDUCATIONAL

Night School

Monday and Thursday evenings from 7 to 10. Individual instruction. You may take any subjects you wish. Special classes for those whose early education has been neglected. We also prepare young people for the Civil Service Examination. Begin now.

MODERN BUSINESS COLLEGE, 124 Prince William Street, St. John, N. B.

COMPLETE YOUR MATRICULATION

at home. We teach any particular subject, or all, according to your requirements. Send today for free information. Canadian Correspondence College, Limited, Dept. O.C., Toronto, Canada.

BRITISH CLAIM TO GERMAN SHIPS

Official Says She Will Demand Two Million and a Quarter Tons

London, Sept. 11.—That Great Britain intends to insist upon having 2,250,000 tons of the 3,000,000 tons of German shipping to be divided among the Allies by the deparation commission after the ratification of peace is the statement made to the Daily Mail by an official of the ministry of shipping, who added that the position was delicate and complicated, and that the German naval negotiation were yet to be completed. Nevertheless he was confident that Great Britain ultimately would obtain approximately what she demanded. Even then her loss in shipping during the war would exceed 5,000,000 tons.

CE VELERA ON BRITISH PROCLAMATION IN IRELAND

New York, Sept. 11.—The English are "proceeding to establish military terrorism more securely in Ireland," and are seeking to "lead the people into open rebellion in the field," said Kamonn De Valera, president of the Irish Republic, last night when shown despatches from Dublin telling of the action taken by the British against various organizations. "The proclamation against the several organizations," he said, "simply provides a cover for increased military violence, further opportunities for ruthlessness with greater impunity."

J. R. Cartwright Dead.

Toronto, Sept. 11.—John Robinson Cartwright, who had been deputy attorney general for Ontario during the last thirty years, died yesterday at his home. He was born in 1842.

C. N. R. Earnings Larger.

Toronto, Sept. 11.—Gross earnings of the Canadian National Railways for the week ended Sept. 7 amounted to \$1,737,460, an increase of \$22,022 over the corresponding week last year.

DODD'S KID