11.7 FEDERAL OFFICE OF REGIONAL DEVELOPMENT-QUEBEC (FORD-Q)

FORD-Q supports small and medium size enterprises (SMEs) in their innovation and export endeavours by providing them with the tools they need. By providing financial backing, investment opportunities, and business information, FORD-Q encourages the development of SMEs in sectors that are promising for the economic future of the region. It supports entrepreneurs seeking investments to create, manufacture and export new products, and companies which work together to better position themselves in the marketplace.

For more information, contact:

FORD-Q

C.P. 247, 3800 - 800 Tour de la Place Victoria MONTREAL, Quebec H4Z 1E8 Tel.: (514) 283-8600 Fax: (514) 283-3302

11.8 FEDERAL ECONOMIC DEVELOPMENT INITIATIVE IN NORTHERN ONTARIO (FEDNOR)

FEDNOR is aimed at encouraging economic growth and diversification, job creation and income generation by supporting initiatives of the private sector. FEDNOR programs and services are designed to meet the needs of SMEs throughout Northern Ontario. FEDNOR's activities include contribution of funds to eligible marketing, research and development, technology/management development and capital projects; providing general information and advice on government programs and activities in support of business; and assisting businesses in exporting their goods and services around the world.

For more information, contact:

FEDNOR

302 Queen Street East SAULT STE-MARIE, Ontario P6A 1Z1 Tel.: (705) 942-1327 Toll free: 1 800 461-6021

