

BRITISH COLUMBIA

Products: *Geoduck* — Fresh, frozen, live, salted/dried — gift pack; *Groundfish, Salmon* — Fresh, frozen, dried/salted, gift pack; *Horse Clam* — Fresh, frozen, live, gift pack

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 20%

Number of Employees: 10

Type of Business: *Processor, Exporter, Trader, Wholesaler/Distributor*

Production Period: *Year round*

Brands: *Globe*

WOOD BAY SEAFOOD LTD

R.R. #1, Field Site C-78

Sechelt, BC

VON 3A0

Contact: *Roger Engeset, President*

Scott Macey, Manager

Telephone: 604-885-4062

Fax: 604-885-0975

Products: *Value Added Salmon* — Smoked, marinated, fillets, jerky

Annual Sales Range: 4 – 8M

Percent of Sales Exported: 100%

Number of Employees: 30

Type of Business: *Processor*

Production Period: *Year round*

Brands: *Wood Bay Seafood*

Countries of Interest: *Canada, United States, Japan, Korea, China, Israel, Australia, Taiwan, Hong Kong, Mexico, Germany, Switzerland*

ZBT INTERNATIONAL CARGO COMPANY

(Div. of Multi-Mate Industries Ltd.)

827 West Pender Street

Vancouver, BC

V6C 3G8

Contact: *Martin N. Kruger, Executive Director*

Telephone: 604-683-0100

Fax: 604-683-3667

Products: *Sockeye Salmon and other species packed in metal containers*

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 75%

Number of Employees: 4

Type of Business: *Exporter, Trader*

Production Period: *Year round*

Brands: *"Private" label only*