

Market Study on the Automotive and Auto Parts Industry in Argentina

The next table shows the main imported products as well as the most important end user for each. There are three end user sectors of auto parts: the trade sector composed of distributors of new and used cars and repair shops, auto parts manufacturers, and assembly plants.

PRINCIPAL IMPORTED AUTO PARTS AND PRINCIPAL END USER - 1993				
AUTO PART	AMOUNT	END USER		
		D	A	P
Safety Belts	US\$ 249,493,156		X	X
Gear Boxes	102,918,320		X	X
Differential, Axles	45,760,391	X		X
Brakes	42,354,679	X	X	X
Steering Wheels, Columns and Gear Boxes	34,242,616	X	X	
Drive Shafts	28,363,522	X	X	X
Bumpers	24,809,116	X		X
Shock Absorbers	20,693,189	X		X
Clutches and Parts	14,789,532		X	X
Tires and Parts	14,785,540	X		X
Mufflers	9,374,433	X		
Radiators	6,353,748	X		X

Note: D=Distributors; A=Assembly Plants; P=Auto Parts Producers

Source: INDEC Statistics

The most important supplier of automotive parts to the Argentine market is Brazil. This is closely related to the strong link between the local industry and the Brazilian manufacturers as described in the first section of this report. As can be seen on the next table, approximately 54% of all automotive parts are imported from Brazil, followed by France. Canada is left far behind with a minute 0.01%.