

and proved to be useful in dealing with several important trade issues.

During the year under review, the Department sponsored four trade missions to South Asia, and several high-level business groups from the region visited Canada. The Canadian private sector continued to pursue export opportunities in South Asia, an area that, because of market size, is viewed as offering considerable potential. Evidence of this is the growing strength and activity of both the Canada-India and Canada-Pakistan Business Councils. Marketing efforts over the year resulted in a number of contracts being signed, including sales of oil, gas and mining equipment, satellite data processing, and telecommunications and electronic products. Canadian companies were also successful in winning several contracts in South Asia funded by the Asian Development Bank and the World Bank.

Southeast Asia – The Association of Southeast Asian Nations (ASEAN)
Members: Brunei, Dar es Salaam, Indonesia, Malaysia, the Philippines, Singapore and Thailand

Canadian government and private-sector involvement in Southeast Asia continues to grow, as cooperation expands across a range of interests.

Canada's role as a dialogue partner in ASEAN stands as the cornerstone of relations with Southeast Asia and facilitates discussion on international and regional political and economic issues. The Secretary of State for External Affairs represented Canada at the annual ASEAN Post-Ministerial Conference held in Brunei in July 1989. Mr. Clark also officially inaugurated the Canada-ASEAN Centre in Singapore earlier that same month.

In October 1989, Prime Minister Mulroney delivered the prestigious Singapore Lecture, during which he announced Canada's new international trade strategy, *Going Global*. In the same month, the Prime Minister participated at the Commonwealth Heads of Government Meeting in Malaysia.

In November 1989, President Corazon Aquino of the Philippines visited Canada. The Honourable Guy Charbonneau, Speaker of the Senate, led a delegation of Canadian parliamentarians to the Tenth General Assembly of ASEAN Interparliamentary Organization held in Manila in August 1989. An ASEAN parliamentary delegation visited Canada in May 1989, followed by a delegation from Indonesia in March 1990.