Totem Diagnostics Inc.

520 West 6th Avenue, 4th Floor Vancouver, British Columbia Canada V5Z 4H5

Tel: (604) 872-8361 Fax: (604) 875-0001

Contact: Roger W. Murphy Vice-President

Products/Services

Microbiological test systems for identification and susceptibility testing of pathogenic bacteria • Urine pregnancy test system • Enzyme immunoassay test kits

Current Export Markets

Europe

Company Summary

Totem Diagnostics Inc. was incorporated in 1989, following the sale of the Diagnostics Division of Quadra Logic Technologies Inc. to the Totem Capital Corporation. Totem Diagnostics is actively involved in developing and manufacturing immunological and microbiological test systems. The latter system includes a software package that interfaces with most computer systems. All products are marketed through an exclusive distribution network. Currently in the developmental stages are detection kits for reproductive biology and infectious diseases, and a microbiology reporting/epidemiology software package.



Easy to use and affordable, Totem's urine pregnancy tests produce unequivocal test results in just two minutes.

Tri Hawk International Inc.

1570 Barre Montreal, Quebec Canada H4L 4M6

Tel: (514) 748-6358 Fax: (514) 748-6240 Telex: 05-827655

Contact: S. Pearson Export Manager

Products/Services
Disposable dental burs

Current Export Markets U.S.A., Europe, Asia **Company Summary**

Tri Hawk International Inc. was founded in 1968 to import, distribute and retail a line of dental, medical and surgical products and, eventually orthotic and prosthetic items. In 1985, the company began manufacturing dental burs and today exports to 100 countries and participates in more than 30 international trade shows. Tri Hawk employs about 30 people and plans to triple its production facilities next year.

Tri-Star Industries Limited

P.O. Box 308 Yarmouth, Nova Scotia Canada B5A 4B3

Tel: (902) 742-9254 Fax: (902) 742-7632

Contact: Joanne Maxwell Export Co-ordinator

Products/Services

Ambulances • Handicap vehicles • Rescue equipment

Current Export Markets

U.S.A., Europe, Latin America, Caribbean, Scandinavia

Company Summary

Established in 1973, Tri-Star Industries Limited manufactures, distributes and markets ambulances as well as other types of emergency equipment produced to custom specifications. The ambulances are produced to international specifications and the company exports 95 per cent of production to more than 16 countries worldwide. Tri-Star Industries provides all services including export documentation, freight forwarding, spare parts support and on-location training. Additionally, the company manufactures a variety of other vehicles including rescue vehicles and mobile hospitals.

Ultrasoft Laboratories Ltd.

7648 Winston Street Burnaby, British Columbia Canada V5A 2H4

Tel: (604) 420-5929 Fax: (604) 420-3252

Contact: E.R. Salmon President

Products/Services

Extended and daily wear contact lenses

Company Summary

Established in 1978, Ultrasoft Laboratories Ltd. is one of Canada's largest manufacturers of contact lenses. The company produces a wide range of F.D.A. and H.P.B. approved daily and extended wear lenses available in bifocal, cosmetic opaque, spherical, tinted and toroidal lenses as well as bandage lenses made to specified parameters. The company recently developed