

Trade Notes

G. W. Berry has purchased the drug business of D. M. Gordon, Lucknow, Ont.

H. A. Payzant & Co. have purchased the drug business of E. T. Jenner, Sherbrooke, N.S.

E. Jenner, formerly in Sherbrooke, N.S., has purchased the drug business of W. A. McLaren, Digby, N.S.

H. W. McCurdy has purchased the branch drug store of Garland & Rutherford, on Huntee street, Hamilton, Ont.

J. K. Patton, Minnedosa, Man., has sold his drug stock and is disposing of his stationery, etc., preparatory to moving.

A first and final dividend sheet in the estate of A. Dugal, druggist, Montreal, has been declared, which declares "no dividend for ordinary creditors."

H. E. Wooley has been appointed manager of the Druggists' Corporation of Canada, Limited. The office and warerooms will be removed from their present premises, 32 Colborne street, to 46 Lombard street, Toronto, Ont.

Mr. W. W. Heming, Phm.B., of Portage la Prairie, is opening up a well-equipped drug store in Swan River Town. This is the smallest town in Manitoba to have a drug store, there being only one other place of business in the town, that being a small general store.

Montreal Notes.

The Montreal Retail Druggists' Association met last week. Mr. Contant, the president, was in the chair, and Mr. Tremble acted as secretary. The withdrawal of one of the largest wholesale firms from the rebate arrangement existing between the wholesale houses and manufacturers was the principal subject discussed.

The discussion developed the fact that the retailers are not at all satisfied with the treatment accorded to them by the wholesale houses. From what was said by several gentlemen present it is evident that wholesale and retail should be on the signboards of most of the Montreal and Toronto wholesale houses. Be that as it may, instances where retailers were much injured by the competition of wholesalers were mentioned.

In the matter of the rebate system, Messrs. Evans and Sons' circulars clearly show that when the cut-rate business is in full play it is utterly impossible for retailers to compete, because the wholesalers have so tied themselves up that they cannot, even in exceptional cases, come to the relief of their best customers by selling them at a very low margin of profit to enable them to compete successfully with the colossal departmental stores, which can in many cases get supplies direct from the manufacturers.

However, the meeting was, as a whole, decidedly in favor of the rebate system, provided the clauses restricting the wholesaler's right to sell to departmental stores and notorious cutters were in every case added. Clause No. 3 of the Abbey Salt Company, it was considered, would be of great advantage to the retail drug trade, providing the wholesale men would honestly carry it out. In the case of the firm which has decided not to purchase on the rebate plan, it is claimed that the plan was not faithfully carried out, and, therefore, was valueless. If the rebate plan was a protection to retailers, how is it that cutting is general throughout Ontario?

It is stated that the grocers, backed by a certain departmental store, will endeavor to have the Quebec Pharmacy Act repealed at the next session of the Legislature. The Pharmaceutical Association is not asleep in this matter. The Board of Governors of the College of Physicians and Surgeons has been approached by a committee for the purpose, and an *entente* has been agreed upon. There is little doubt but what the college will give a moral support to the Pharmaceutical Association in its defence of the Act as it stands.

The permitting of corner groceries and fake departmental stores to sell drugs, chemicals and patent medicines when a class of men have been trained for the very purpose, under Legislative enactment, seems most unjust, and would be a step backwards.

The following actions have been taken by the Pharmaceutical Association for infringements of the Quebec Pharmacy Act:

Montreal—Charles Marin, Rosa Collier et Vir (E. Lepage & Co.), Marie Delphine

Vinet (pharmacie St. Laurent), S. Carsley Company.

Quebec—J. E. Livernois, A. E. Poitevin & Co., Joseph Goulet.

A pharmacist of this city appears to have a large demand for Abbey's salt, judging by the wholesale quantities he has been trying to buy lately.

It looks as though "Abbey's own rebate system" will after all protect the retailer.

A new pharmacy is being opened on St. Catherine St. West by Mr. Farze.

Prince Edward Island Notes.

Messrs. Johnson & Johnson have moved into their new store in the Prowse block on the north side of Queen Square, Charlottetown. The store is handsomely fitted up and is a credit to this enterprising firm. This makes the fourth drug store in one block. Let us hope that "competition" may in this case prove to be "the life of trade."

Mr. Wendall Harvie's place in Mr. Arthur Reddin's store is, we learn, to be taken by Mr. W. MacDonald, formerly in business at O'Leary, P.E.I.

Mr. George MacDonald is back in his old place at Mr. Rankin's.

Mr. George MacDonald, at one time in the employ of Mr. Gourlie, Summerside, has been engaged by Mr. Watson in succession to Mr. H. A. Ellis, who reports himself as well pleased with his new business at Montague Bridge.

There is a rumor in Charlottetown of an attempt being made to secure for the winter months the early closing which was so successful, and so much appreciated by both proprietors and clerks last year. We sincerely trust the attempt may succeed.

In view of the probable Provincial prohibition, the druggists of "The Garden of the Gulf" have now a grand chance to secure legal protection, which, we trust, they will not disregard.

A New Combustible Briquette.

A briquette due to M. Auguste Sain-taraille is called the hygienic briquette, and is made by preparing a paste of two parts resinous wood shavings, one part powdered coal, and one part resin, mixed hot. The paste is compressed into moulds into the shape of Maltese crosses, which can be lit with a match. The combustion of these briquettes gives out a slight odor of turpentine which is both agreeable and healthy.