HERE IS YOUR OPPORTUNITY

The success which has attended the operations of the North American Life throughout its history has made association with the Company particularly inviting.

The year 1918 promises to be bigger and better than any heretofore. Some agency openings offer you an opportunity at this time.

Correspond with

E. J. HARVEY, Supervisor of Agencies

NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HEAD OFFICE - - TORONTO, CAN.

SOLID GROWTH

¶ Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

¶ Assurances in force have more than doubled in the past seven years and have more than trebled in the past eleven years.

¶ To-day, they exceed by fr those of any Canadian Life assurance caompany.

SUN LIFE ASSURANCE COMPANY OF CANADA
HEAD OFFICE—MONTREAL

COMMENCED BUSINESS 1901
RECEIVED DOMINION CHARTER 17th JUNE 1908

Capital Stock Authorised and Subscribed **$500,000.00** Capital Stock Paid up **$174,762.70**

The OCCIDENTAL FIRE

INSURANCE COMPANY
Under the control of the North British & Mercantile Insurance Company

RANDALL DAVIDSON, President
C. A. RICHARDSON, Vice-President and Secretary.
DIRECTORS
S. E. RICHARDS W. A. T. SWEATMAN S. G. DOBSON

Head Office - - WINNIPEG, MAN.
AGENTS REQUIRED AT UNREPRESENTED POINTS

ESTABLISHED 1809

Total Funds Exceed **$109,798,258.00** Canadian Investments Over **$9,000,000.00**

Capital Authorised $20,000,000.00
Amount Subscribed for 21,000,000.00
Amount Paid-Up in Cash 11,567,500.00

FIRE AND LIFE

NORTH BRITISH AND MERCANTILE

INSURANCE COMPANY
DIRECTORS
WM. MCMASTER, ESQ. G. N. MONCEL, ESQ. E. L. PEASE, ESQ.
Head Office for the Dominion:
80 St. Francois Xavier Street - MONTREAL
Agents in all the principal Towns in Canada.
RANDALL DAVIDSON, Manager.
HENRY N. BOYD, Manager, Life Dept.

The Imperial Guarantee And Accident Insurance Co. of Canada

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance
Guarantee Bonds
Plate Glass & Automobile Insurance

E. WILLANS, General Manager FRANK W. COX, Secretary

METROPOLITAN LIFE

INSURANCE COMPANY OF NEW YORK

Insurance in force in Canada Dec. 31, 1917 - - $222,213,866
(Ordinary, $109,766,359; Industrial, $112,447,507)
Paid policyholders in Canada during 1916 - - - $2,954,702.57

Over 1,000,000 Metropolitan policies held by Canadians.
This company had over 1290 employees in Canada at the end of 1917.

For the exclusive protection of its Canadian policyholders, it has on deposit with the Dominion Government and Canadian Trustees, in registered Canadian Bonds and Mortgages, over $27,771,508.65.
In 1917 the Company increased its holdings in Canadian securities by $4,850,000.

Home Office, 1 Madison Ave., New York City

THE LIFE 'AGENTS' MANUAL
THE CHRONICLE - - MONTREAL