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Port Deposit, Md., May 19, 1910. I tried "Save-the-Horse" on a valuable mare that was lame over a year with bone spavin, it directed a complete cure. She is as fast this year as she ever was. I am entirely satisfied.

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Still Sound Five Years After
Benton Harbor, Mich., May 22, 1910. Five years ago I got "Save-the-Horse" of you to use on a fine horse that had injured his hind leg, and it cured him when veterinary surgeons said it could not be cured.

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Those farmers who have been keeping record of the amount of milk their cows have produced during the past two or three years are now in the best of position to know which calves should be kept for breeding purposes. A calf from a cow that yields 7,000 or 8,000 pounds of milk per year is much more valuable than one from a 5,000-pound cow. Every farmer is aware of this fact, still but a very few put themselves in position to take advantage of it. It is the man who takes advantage of every opportunity for improvement that makes a success of farming. He is the fellow who buys his neighbor's farm at what seems an enormous price, but what may be a big price to one man may be a low price to another. It all depends upon the man's ability to get returns from

Producers' Prices Staying Up.

Most Profitable Branch of Agriculture Being Neglected-What Co-Operative Marketing Can Do For The Farmer.

Andrew Cottingham, a farmer to whom the cackle of the hen and the early morning salute of the rooster has such an appeal that he keeps from three to four hundred of them around

the demand far exceeded the available supply. "Last fall," he said, "one firm in a town in Ontario took orders in the Pacific Provinces and in British Columbia for 40 car-loads of poultry, in all, 1,300,000 pounds. They were sold at prices that netted the shipper 16 cents per pound on board cars in Ontario." Again, he says: "Recently, on a visit made to the east, a wholesale dealer from Victoria, B.C., made purchases of 23 carloads of eggs (10, 350 cases of 30 dozen each) at a price approximating 24 cents per dozen, f.o.b. cars in Ontario. Winnipeg merchants during this week have been enquiring for 20 car-loads of eggs for shipment this fall. Other wholesale merchants in Winnipeg, Calgary, Vancouver and Victoria have trade calling similar sup-

A number of his critics—practical farmers all of them-concur in one of Mr. Flavelle's statements, that is, that "the farmers of this and other provinces have been diverted from poultry raising." Why? Because they were being deprived of a legitimate share of the returns for their labors. This has unquestionably had a great deal to do with the small output. The farmer does not want to produce and then have his prices forced down to where there is no profit for him. Consequently, he has simply decreased production. But the farmer would increase production tomorrow were he assured of present prices continuing-were he assured his farm near Brantford the whole year that he would not be at the mercy of



morning to make arrangements for autumn for his poultry, says the Toronto News, of Sept. 12th, 1910.

"The people of Ontario do like nice young chicken," was a statement Mr. Cottingham made, and they are willing to pay the price for it. The market for poultry is improving all the time, but Ontario farmers seem slow to realize this, and the consequence is that the supply never exceeds the demand. On a large scale, chicken raising is one of the most profitable branches of farming in existence.

"A good hen will pay 100 per cent. on the investment and often twice as much, while it is a good cow that pays 50 per cent. on the money invested in her. Chickens, however, need attention and should be studied."

Mr. Cottingham was reluctant to give an opinion as to about how much the poultry lovers of Ontario would have to pay this fall for their favorite dish, but that it would be in excess of the present price of 18 cents to 25 cents a pound he felt pretty sure.

This Christmas will be a bonanza for the chicken raisers," he concluded. There is no doubt that Mr. Cottingham is absolutely right in his statements. Poultrying is unquestionably being neglected in Ontario is not getting the attention that its enormous

profits warrant. In his recent "open letter" to Ontario's Minister of Agriculture, Mr. Flav-MARTIN, Pharm. Chemist. SOUTHAMPTON. ENC. of affairs. He pointed out also that get a divorce from.

round, visted St. Lawrence market this | the cold storage firms and the grasping middleman.

Thus far, this country has seen only one practical effort to increase the producers' profits. We refer to the Peerless Way Co-Operative Plan that is being advocated by the Lee Manufacturing Co., Ltd., of Pembroke, Ont., and which plan has been in full operation on their big farm, the Poultry Yards of Canada. This firm is not trying to take the place of the cold storage house or the middleman; but is making a determined effort to teach the farmers how, by team-work, they can secure higher prices for their products. The Lee people realize that the bigger and more aggressive farmers have practically dropped poultrying because they have not been getting their fair share of the profits. This firm has already shown its 15,000 co-workers not only how great are these larger profits, but has also demonstrated in a very practical way how to get these profits.

From the success with which the Lee Mnufacturng Co., Ltd., has met and is meeting, it is perhaps not unsafe to prophesy that the revival of poultrying in a big way in Canada hinges strongly upon the Peerless Way idea co-operative circles and co-operative marketing. This seems to be the solution of the farmer getting full price for his labors.

Her Affinity-The man a woman elle called attention to this same state travels all the way to South Dakota to



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Alta, writes Nov. 19, 1907, "I used your ABSORB-INE on a bog spavin on my two-year-old colt and have cleared it off."

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