



F. MORGAN,
Assistant to the Manager (Philippine Islands.)



F. E. WHITE,
Manager Philippine Islands and Borneo.

Before Settlement and After.

The following letters were received before and after settlement of policy. No further words are necessary from us:

SEATTLE, W., March 14, 1910.
SUN LIFE ASSURANCE COMPANY OF CANADA,
Montreal, Canada.

Yours of 8th instant received to-day. Will say that I prefer the 4th option, taking full proceeds in cash. I can hardly realize that the time has come that I have looked forward to for thirty-five years. I well remember the time Mr. Gilroy wrote my insurance in Milton, Ont., almost thirty-five years ago. I feel proud of my Company. There have been so many fakes and failures that I feel proud of the Sun Life. It was my great desire to visit Montreal this winter, and receive my insurance direct from the Company's hands, see and talk face to face with the men I have dealt with for thirty-five years, see the offices and properties of the Company, etc., etc. . . . But it was not possible to arrange it so. So I will wait with

pleasure and patience till the Company's cheque shall arrive from Montreal.

Yours as ever,

J. V. EASTERBROOK,
4015 Aurora Ave., Seattle, Wash.



"After."

SEATTLE, Wash., April 12, 1910,
SUN LIFE ASSURANCE COMPANY OF CANADA,
Montreal.

Dear Sirs,—Yours, with draft enclosed, received yesterday, with much gratitude to God and kindly appreciation of the Sun Life. After thirty-five years of business intercourse, terminating so pleasantly and satisfactorily, I feel like wishing the Company, and particularly the present and past officers of the Company, God-speed, and commend you to God.

Yours truly,

J. V. EASTERBROOK.



Work but don't worry; work is a tonic, worry a poison; a day of worry will bring more gray hairs than a week of work.