

E. J. L'Esperance, Esq., - 2 -

There is no question but that the course represents a departure, but this is precisely what every insurance man who has spoken of it seems to think its greatest advantage, and if it is not regarded as a period of education for which a sacrifice must be made, it is never going to do what your colleagues said they hoped of it. The question as to the most convenient hours will, however, be put to the class when it assembles. It may be that they might like to change to the five to seven period, or perhaps 4.30 to 6.30.

We very much appreciate your interest in this course and hope you will not think that, although it does not seem possible in this case to agree with your suggestion, they, and the points which they cover, have not been carefully considered. Many thanks for your letter.

Yours faithfully,