

CANADIAN MARCONI COMPANY

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Keywords: Security systems, custom design perimeter protection system, turn key project.

History: Canadian Marconi Company is one of Canada's foremost high technology electronics firms. The Company is known throughout the world as a designer and manufacturer of innovative and highly reliable systems and components for commercial and defence applications since 1909.

Capability: CMC can provide turn key custom design perimeter protection systems. Ideal for penitentiary, military installation, industrial site, airports, hydro-electric distribution and generating station, unattended radio site etc.

Products: Fence detection systems (geophone or piezo cable detectors), passive infrared long range outdoor detector, rapid deployment portable passive infrared systems which may be monitored at a remote site by radio, remote monitoring of perimeter detection systems ideal for fixed post or mobile patrol vehicle.

Experience: The security system group at CMC has been in operation for 10 years. A majority of the Canadian federal prisons are protected by CMC's perimeter detection systems.

CMC has also provided custom design perimeter protection systems for large industrial compounds. CMC has vast experience with military customers.

Plant Size: 497,191 square feet

Average Work Force: 3,000

Gross Sales: \$291,779 M

Export Sales: \$173,299 M

Export Markets: US 70.6%, Asia 4.9%, Australasia 9%, Africa 1%, Europe 7%, South America 5%.

Ratio Commercial/Defence: 25/75

Date of this profile: February 1992