

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 613-BUFFALO

005-COMM. & INFORM. EQP. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

COMPUTERS, SOFTWARE & SYSTEMS

COMPILE/UPDATE LIST OF UPSTATE NEW YORK AGENTS, DISTRIBUTORS FOR:
COMPUTER SOFTWARE/SERVICES.

LIST WILL HELP CANADIAN PARTICIPANTS AT
ROCHESTER COMPUTER SHOW TO DO PRE-SHOW MAIL-
LING AND SHOW FOLLOW-UP.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----
- QUARTER: 5 -----

DOWN THE ROAD
HOWEVER RESULTS WHICH ONLY OCCUR SEVERAL MONTHS
AHEAD IN EDUCATIONAL PROGRAM WITH SOME
RESULTS \$100,000 COM
RECORDED AND ONLY PROJECTED TO MONTHS AFTER IS
ON THE OTHER HAND \$20,000 COM HAVE BEEN

QUARTERLY RESULTS REPORTED:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

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