QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :639-LIMA

004-DEFENCE PROGRAMS, PRODUCTS, SERV
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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
COMPLETE REPORT ON RECENT SECURITY PRODUCTS MISSION TO CANADA AND INITIATE FOLLOW UP TO FURTHER PROMOTE CANADIAN PRODUCTS.	SALES OF 0.5 MILLION STRONG POSSIBILITY.
PROMOTE DEMONSTRATION UNITS OF SECURITY RELATED EQUIPMENT TO BE TESTED BY PERUVIAN ARMED FORCES IN TERRITORY, BOTH INDIVIDUAL AND TRADE FAIR.	ENHANCE MARKETING POSSIBILITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 A)CONTINUED PROMOTING SECURITY EQPT AS FOLLOW UP TO MISS. OF LATE '86. B)WORKING EXTENSIVELY ON MAJOR AIRPORT SECURITY UP DATE VIA CPPF IN EF-FORTS TO SOLE SOURCE CDN PRODS. C)ASSIST. CDN CO IN PROPOSED J.V. TO MFT. BULLET PROOF VESTS.	A)INITIAL SALES OF $40,000 IN BULLET PROOF VESTS & BOMB BLANKETS. B)CPPF STUDY APPROVED & ADD'L AIRPORT AUTHORITIES VISIT PLANNED FOR AUGUST. C)PERUVIAN MILITARY AUTHORITIES EVALUATING PROPOSAL.
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	