REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :472-PRAGUE

009-FOREST PRODUCTS,EQUIP,SERVICES
CZECHOSLOVAKIA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
EQUIPMENT AND MACHINERY		
	CONTINUED INTENSIVE LOBBYING OF CSSR OFFICIALS IN SUPPORT OF H.A. SIMONS (OVERSEAS) LTD'S PROPOSAL FOR RUZOMBEROK PAPER MILL PROJECT.	H.A.SIMONS HAS EXCELLENT CHANCE TO WIN THIS CONTRACT IN 1988.
	CONTINUED POST EFFORTS TO CONVINCE CZECH WOODWORKING TRUST OF ADVANTAGES INHERENT IN KOCKHUMS CANBAR BID FOR ZDIREC SAWMILL.	KOCKUMS TO SIGN ZDIREC CONTRACT IN 1988.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	CONTINUATION OF LOBBYING EFFORT FOR H.A.SIMONS (OVERSEAS)LTD. ON RUZOMBEROK PAPER MACHINE PROJECT AND ON KOCKUMS CANCAR INC.ON ZDIREC SAWMILL PROJECT.	TOOK OPPORTUNITY OF RBD VISIT FOR MEC, MEETINGS TO PROMOTE CANADIAN BIDDERS. CALLS INCL. MIN. OF FOREIGN TRADE, DEPUTY PREMIER OF CSR.
QUARTER: 2	-----	
QUARTER: 3	follow-up on projects identified during Brno Fair,incl.Bukovec LWC pulp & paper mill,Paskov inovations,etc.-support of codyne bid on Vtrni evaporator comlex - post-contract award support for Kockums CanCar,successful bidder for Zdirec	provided analysis of Bukovec joint venture proposal to H.A. Simons (Overseas) Ltd. and confirmed their interest in pursuing project.
QUARTER: 4	Meeting with senior officials of West Bohemian Paper Mills, CSR Pulp & Paper Trust and CSR Ministry of Forests, Water Economy and Woodworking Industry re. Bukovec LWC mill project.	H.A. Simons Ltd. were advised re.joint venture format for Bukovec. We organized program and accomp. Simons team on calls re. Bukovec and other P+P projects in CSSR. Haso committed to submisiion of j.v. preliminary proposal.