

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 75

POST : 519-SEOUL

005-COMM. & INFORM. EQP. & SERV  
KOREA

TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 NONE THIS QUARTER

STARTED WORK FOR CDN PARTICIPATION AT AFCEA 87.  
2-ASSISTED CDN MARCONI IN FINALIZING SALES OF  
ANSP 503.

QUARTER: 2 - PARTICIPATION IN AFCEA 87  
- DEVELOPED DATA BASE OF IMPORTERS OF ELECTRONIC  
COMPONENTS (IMPORT DIVERSIFICATION)

- DEMONSTRATION OF CDN DEFENCE ELECTRONICS COM-  
MUNICATIONS CAPABILITY  
- COMPREHENSIVE DATABASE OF ALL KOREAN IMPORTERS  
OF DIVERSIFICATION ITEMS DEVELOPED.

QUARTER: 3 TELECOM/DATACOM MISSION TO CANADA.

COMPLETED. INCREASED KOREAN AWARENESS OF CDN  
TECHNOLOGY. EXPECT POSSIBILITY OF AN AGREEMENT  
IN THE FINANCIAL TELECOMMUNICATION SECTOR.

QUARTER: 4 -----