

## Province of Manitoba



The Government of Manitoba's Hong Kong office was established in the summer of 1985, to encourage and stimulate interest in investment opportunities in Manitoba, and to provide support to Manitoba businesses in identifying export opportunities for their products and services in Southeast Asia, and the People's Republic of China.

The Hong Kong office serves potential investors and business immigrants by providing current investment and economic information and counselling to assist in the investigation of potential business opportunities. This includes the planning and coordinating of exploratory visits to Manitoba to meet with government officials and the business community, as well as assisting prospective entrepreneurial immigrants in the preparation of business proposals.

Manitoba's strong agricultural technology base provides its main exports, with areas of expertise including agricultural equipment, grain storage, processing and seed cleaning systems, breeding stock, research equipment, and specialized

consulting services. Energy, biotechnology and telecommunications are also sectors which are meeting with successful expansion in the Asian market.

*Investment and trade inquiries are welcome. Please contact:*

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Government of Manitoba  
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## Newfoundland and Labrador

The island of Newfoundland is located on Canada's east coast with Labrador occupying the eastern part of Canada's mainland. While Newfoundland is closer to Europe than any other place in North America, they also maintain strong business and transportation links to the West and Asia.

The newly established Government of Newfoundland office in Hong Kong is responsible for the promotion of new trade and investment opportunities between the province and Hong Kong's business community. The prime focus is to raise the awareness of Newfoundland as an investment destination and to provide sound information and good counselling service to prospective investment clients.

Many Hong Kong investments into Newfoundland have already been initiated through the Business Immigration Programme and other direct investment programmes are also being investigated. The Province is also interested in attracting joint ventures and the transfer of technical and marketing skills.

*For further information please contact:*

**Mr. Brian Collins**  
First Secretary  
Commission for Canada  
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## Province of Ontario

Established in 1980, the Government of Ontario's Hong Kong Office has a staff of eight, comprised of the senior representative; manager, China; two commercial officers and administration/support staff. One commercial officer is assigned to the China market, while the other is responsible for trade and investment activities in Hong Kong and Macau. With Ontario being Canada's industrial heartland, particular emphasis is paid to promote export opportunities in various industrial sectors such as telecommunications, data processing, electrical goods, gold and precious metals, agricultural commodities and value-added food stuffs.

The Hong Kong office continues to play an active role in the area of industrial investment facilitation. Potential investors are counselled on the favourable business climate of Ontario, together with continuing strong economic growth of the province, strategic geographical location and good transportation facilities available which connect with all parts of North America.

*Inquiries may be directed to:*

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