

Trade and Investment Highlights

Goods Exports Growth Outpaces Goods Imports Expansion

Exports of Canadian goods and services expanded by 41.0% in the second quarter (Figure 1). Goods exports expanded by 46.7%, while services exports increased by a much more modest 7.3%.

Imports of goods and services expanded by 29.1% in the quarter, reflecting a 35.0% increase in commodity imports and an 4.3% expansion in services imports.

Merchandise exports increased \$40.7 billion (up 46.7%), as all major sectors experienced advances (Figure 2). Automotive sector exports advanced \$8.2 billion (or 43.8%), industrial goods \$8.1 billion (or 52.7%), the energy sector \$7.9 billion (or 62.6%), the machinery and equipment sector \$6.4 billion (or 32.1%), the forestry sector \$5.6 billion (or 76.6%), agriculture products \$3.5 billion (or 56.3%) and consumer goods \$1.2 billion (or 29.7%).

Merchandise imports advanced by \$26.4 billion—led by the machinery and equipment sector (up \$8.3 billion or 38.2%), industrial goods (up \$6.6 billion or 46.1%), the automotive sector (up \$3.6 billion or 21.3%), the energy sector (up \$3.3 billion or 80.7%) and consumer goods (up \$2.4 billion or 23.1%).

On a destination basis, merchandise exports to the US increased by \$33.1 billion, or 46.4%, and accounted for just over 80% of the increase in

overall quarterly exports. Shipments to non-OECD countries advanced by \$3.1 billion (up 57.0%), and were up by \$2.2 billion to Other OECD countries (up 77.9%), by \$1.5 billion to the EU (up 26.4%), and by \$0.9 billion to Japan (up 38.5%).

Merchandise imports from the US expanded by \$15.5 billion (up 29.0%).

Imports from Other OECD countries increased by \$4.0 billion (or 101.9%), were up by \$3.8 billion (or 45.3%) from non-OECD countries, advanced by \$2.8 billion (or 37.6%) from the EU, and grew by \$0.4 billion (or 15.0%) from Japan.

With goods exports expanding at a faster pace than goods imports, the

merchandise trade balance increased by \$14.3 billion in the quarter, to \$80.2 billion on an annualized basis. A \$17.5 billion increase in the merchandise trade balance with the US combined with an \$0.5 billion improvement in the trade balance with Japan were partially offset by deteriorating trade balances with Other OECD countries (down \$1.8 billion), with the EU (down \$1.3 billion), and with non-OECD countries (down \$0.7 billion).

services each increased by \$0.5 billion, while government services imports stayed flat and travel services imports fell by \$0.2 billion. Overall, the quarterly services trade deficit narrowed to \$11.7 billion on an annualized basis from \$12.0 billion the previous quarter.

Outward Foreign Direct Investment (FDI) Flows Exceed Inward FDI Flows

Flows of Canadian Foreign Direct Investment Abroad (CDIA) were \$33.0 billion in the second quarter of 2004 - substantially up from the \$27.7 billion recorded in the same quarter in 2003. Increased CDIA flows in the finance & insurance sector accounted for some \$22.0 billion of the increase, accompanied by smaller advances in the energy & mineral sector (up \$3.8 billion), the wood & paper sector and the services & retail sector (up \$2.9 billion each). Only machinery & transport recorded a slight decline in CDIA flows—down \$0.9 billion over the same quarter a year earlier.

Regionally, outward flows to the US were up substantially (up \$26.8 billion) together with enhanced flows to the EU (up \$3.5 billion) and Japan (up \$0.3 billion). These advances were only marginally offset by declining CDIA flows to Other OECD countries (down \$39 million) and non-OECD countries (down \$299 million).

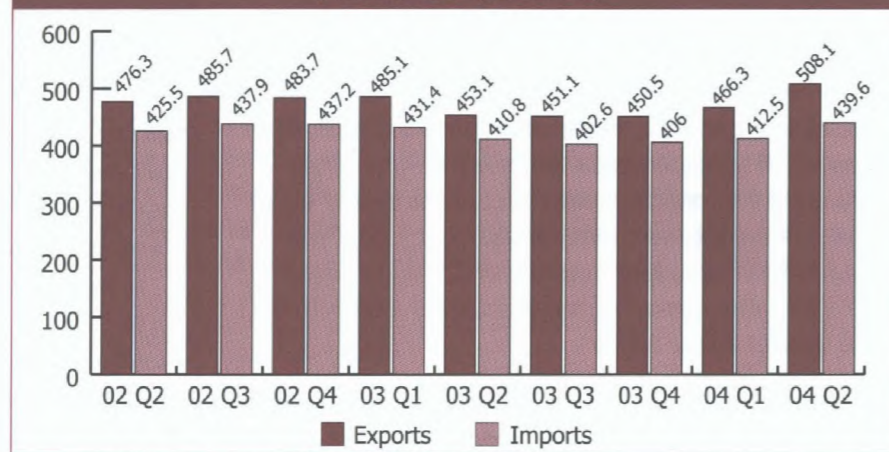
Foreign Direct Investment (FDI) flows into Canada were \$3.3 billion in the second quarter of 2004, down from \$5.7 billion in the same period a year earlier. The largest decline in inflows was in machinery & transport (down 2.0 billion), followed by energy & minerals (down \$585 million), services & retail (down \$164 million) and finance & insurance (down \$131 million). Only wood & paper registered an increase in the second quarter (up \$429 million).

From an origin perspective, inflows fell as a result of a drop in US investments (down \$2.6 billion), which were only partially offset by increased inflows from Japan (up \$118 million) and the EU (up \$105 million).

Canada's Official International Reserves Remains Unchanged

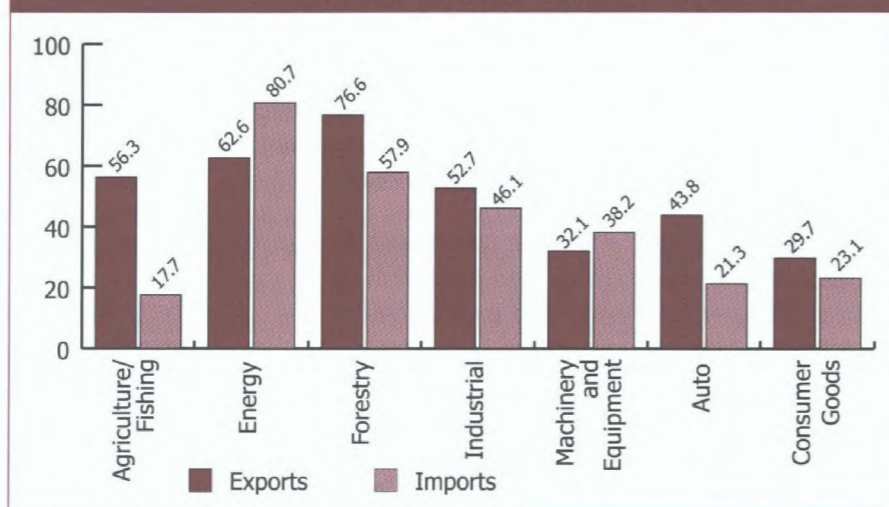
Canada reduced its official reserves holdings by \$243 million in the second quarter of 2004, compared with a \$229 million reduction in the same quarter in 2003.

Figure 1: Canada's Trade in Goods and Services
(Billions of Dollars, Annualized)



Source: Statistics Canada

Figure 2: Canada's Trade by Commodity
Second Quarter 2004 over First Quarter 2004
(Annualized, Percent Change)



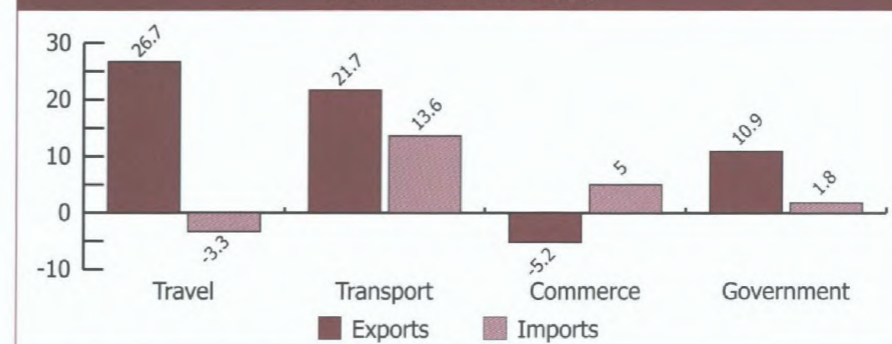
Source: Statistics Canada

Both Services Exports and Imports Expand

Services exports also increased by \$1.1 billion in the second quarter. Gains were particularly strong in the travel sector (up 26.7% or \$0.9 billion) and the transport sector (up 21.7% or \$0.5 billion), while exports of government services increased more modestly (Figure 3). Offsetting these increases was a \$0.4 billion decline in commercial services exports (down 5.2%).

Services imports advanced \$0.8 billion. Imports of transport and commercial

Figure 3: Canada's Trade in Services by Type
Second Quarter 2004 over First Quarter 2004
(Annualized, Percent Change)



Source: Statistics Canada