

Around the Region

SINGAPORE

Int'l Geosystems attracts attention



Peter Leimbiger, TianMa's inventor, demonstrates to Brig. Gen. Lee Hsien Loong, Singapore's Minister for Trade and Industry, while, Tai Chen background, also of IGC, and his wife watch.

TianMa, International Geosystems Corp's (IGC) new approach to Chinese language text, drew the crowds at Informatics.

TianMa converts Pinyin instantly into Hanzi with 99 per cent accuracy.

IGC is a producer of software for geoscience applications such as mine design, mineral exploration and tunnel-mapping. Its unique products are used by mining corporations in North and South America, Australia, Papua New Guinea, the Philippines, China, Indonesia and Malaysia.

IGC's products were used by the Canadian Pacific Railway when building the Roger's Pass Tunnel through the Rocky Mountains, the longest tunnel in the Western Hemisphere, and by the United States Federal Highway Administration. The United States Department of Environment is currently evaluating IGC's applications for use in hazardous waste storage tunnels.

For additional information please contact Mr. Hugh Mah, President, International Geosystems Corp., 401 Dina House, 11 Duddell Street, Hong Kong, telex 84797, telephone 5-213-555.

CAD/CAM firm succeeds in finding agent

Through Informatics '86, Accugraph Corp., a leading CAD/CAM software manufacturer serving the sheetmetal, flame cutting and punch pressing markets, was successful in finding a local distributor.

For microcomputers

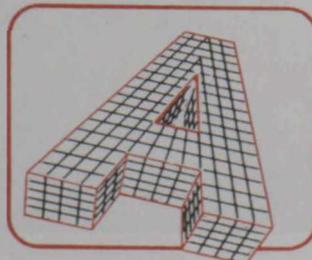
Trio-Tech International of Singapore will distribute Accugraph's products in Asia and eventually the two companies will enter into a joint venture to become the Canadian firm's regional office.

The strength of Accugraph's products lies in the fact that they are for use with microcomputers and sell for under US\$ 50,000.

M. MacKillop, Customer Support Representative for Accugraph, said, "We are the only Canadian company serving this market which makes software for microcomputers with the capability to move straight from design to the manufacturing stage. Other packages available are mostly for mainframes and are very expensive."

The company recently opened an office in England to serve Europe and with the appointment of Trio-Tech is now actively pursuing markets in Asia.

For more information please contact Mr. P. G. De Sousa Costa, Director International Marketing, Far East Division, Accugraph Corp., 204-50 Gervais Drive, Don Mills, Ontario, Canada M3C 1Z3, telephone (416) 441-2211.



Canadian Pavilion

At the recent Singapore Informatics computer exhibition, Canada, the only country with a national pavilion, made a substantial showing as it felt the exhibition provided the year's major showcase in the region for Canadian information technology companies.

Springboard to Asia

Canada's participation in the computer show was also further evidence of the growing importance Canada attaches to trade with Singapore. As High Commissioner Brady stated, "...with around 40 per cent of Canadian exports to Singapore being re-exported, we consider Singapore to be not only an important market in its own right, but also a springboard to Asia".