

**Why Put Off Until To-morrow  
What You Should Do To-day?**

Procrastination is one of the worst habits a man or woman can have.

Have you made your will? If not, ask yourself, "why?"

Your Executors should be trustworthy, of broad experience, and always available for business, never sick, never away, never too busy with personal affairs. Trust Companies excepted.—where can such an Executor be found?

We strongly advise you to make your will now and appoint this Company your Executor and Trustee.

Our Officials will be pleased to consult with you at any time you write or call.

73

THE  
**TRUSTS AND GUARANTEE**

COMPANY LIMITED

BRANTFORD      **TORONTO**      CALGARY

JAMES J. WARREN  
PRESIDENT

E. B. STOCKDALE  
GENERAL MANAGER

**The London Mutual Fire  
Insurance Company**

ESTABLISHED 1859

Assets - - - - - \$753,417.06  
Surplus to Policyholders - - - - - \$411,808.66



**DIRECTORS**

A. H. C. CARSON, Toronto..... President  
R. HOME SMITH, Toronto..... Vice-President  
F. D. WILLIAMS..... Managing Director  
A. C. McMASTER, K.C.                      W. T. KERNAHAN  
S. G. M. NESBITT                              H. N. COWAN  
G. H. WILLIAMS

**Head Office, 33 Scott St., Toronto**

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**Solid Growth**

UP-TO-DATE business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

Assurances in Force have more than doubled in the past seven years and have more than trebled, in the past eleven years.

To-day, they exceed by far those of any Canadian Life Assurance Company.

**SUN LIFE ASSURANCE  
COMPANY OF CANADA**  
HEAD OFFICE - MONTREAL

**A Real Opportunity**

*For Men Who Have Had Selling  
Experience of Any Kind.*

HERE is an independent line of work with immense opportunities for the man who has character and selling capacity. You deal with the new and rich fields of Life, Income, Pension and Indemnity insurance. You earn an income that is limited only by the energy and ability you put into your work.

We start you into business: we give you a Free Course in Salesmanship, and help you to make good. Write to-day.

Sales Department,

**CANADA LIFE  
ASSURANCE CO.**

Toronto - - Ont.

