agricultural implements (spades, forks, axes, etc.), the United States furnished articles to the value of  $\pounds 9,731$ , and Britain to the value of  $\pounds 5,582$ . The United States also headed the list with ploughs, reapers, and binders, and the United Kingdom with plough materials. America, in addition, possessed the largest share of the trade in guns, rifles, and pistols the United Kingdom and Belgium coming next. In watchmakers' tools the New South Wales imports were :---United Kingdom,  $\pounds 2,613$ ; Germany,  $\pounds 1,429$ ; United States,  $\pounds 23$ .

## AUSTRALIAN FRUIT FOR LONDON.

The representative of a large London firm recently arrived in Sydney with a commission to purchase oranges and lemons for export to London. It is suggested that the fruit growers should establish a series of special sales in Sydney, leaving buyers to make their own export arrangements, as in the This would lead to many necessary improvewool trade. ments being effected. To secure a ready sale at top prices, growers would have to devote more' attention to quality, the possibility of disposing of large quantities at a time forming a strong inducement. It would also be requisite to convey the fruit to Lordon in artificially-cooled, not chilled, chambers as in the case of shipments from Mediterranean ports. In fact, the whole of the work from the orchard to the market would have to be remodelled and done well. These are hints that Canadian fruit growers should remember.

## WHAT SWITZERLAND BUYS THAT CANADA CAN SUPPLY.

Zurich is the great distributing point in Switzerland for most of the imports that come from the North American continent. Following are some of the articles that within the past year have found their way to the Swiss market, in which trade Canada is well prepared to share:

Lumber and logs in cargo lots, wood and iron-working machinery and tools, emery wheels, iron wheels and wheelbarrows, desks and other office furniture, cigarettes, smoking tobacco and chewing tobacco, ironing machinery for laundries, agricultural implements and machinery, phonographs, icecream freezers, road carts and wagons, picks and shovels, tools of all kinds, street-sweeping machines, rubber goods, canned vegetables and fruits, dried fruits, all kinds, honey, wheat, grass seed, cast iron, porcelain-enameled sanitary appliances, as bath tubs, lavatories, sinks, water-closets, etc., steam, water, and gas fittings, steel ceilings, ladies' and men's