

OATS	Ship your WHEAT, OATS, BARLEY, FLAX to us and obtain highest prices	WHEAT
G. B. MURPHY & CO., Winnipeg, Man.		

"PAGE FENCES WEAR BEST"

Made of High Carbon Wire,—we'll prove it to you. COILED—not crimped. This makes it still stronger in service. It stays taut. Painted WHITE over heavy GALVANIZING—rust proof. Experienced dealers to erect it. Leads all in sales 209 —as in merit. Get illustrated booklet and 1907 prices before buying. **THE PAGE WIRE FENCE COMPANY, LIMITED, Walkerville, Toronto, Montreal, St. John, Winnipeg**

Robson the Cream of the KOOTENAY

Robson, B. C., 22-1-07
Messrs. McDermid & McHardy, Nelson, B. C.

Dear Sirs:—
I bought a lot from you 1st Jan., 1907, not seeing it until I moved on it 27th March. I wish to state the quality of soil, and the location of the property far surpasses my greatest expectations. I have lived on the prairie for twenty years, in southeastern Saskatchewan. I travelled over a considerable portion of B. C. before locating here. People on the prairie imagine living in the Rockies means obtaining a very short glimpse of the sun during the daytime. In fact, according to their ideas, the length of time it takes the sun to traverse the space from behind one mountain until it hides itself in obscurity behind the next, is all the sunshine we are entitled to. I was agreeably surprised myself to find we have just as bright sunny days here at Robson as we had on the Prairie.

People in the East, who are intending moving to some other part of the country, where they can enjoy a more favorable climate, and surroundings, would save themselves a great deal of expense and travel, if they would come to Robson. After they had thoroughly examined the property, and the location, they would undoubtedly conclude, "They could not possibly wish a better place to live."

I find all prices for produce, and the general description of the property, exactly as stated in advertising matter, and not in the least exaggerated.

Yours sincerely,
(Signed,) H. Hedley.

LET US SELECT A ROBSON LOT FOR YOU

Illustrated Booklet Free on application

McDermid & McHardy
NELSON, B. C.

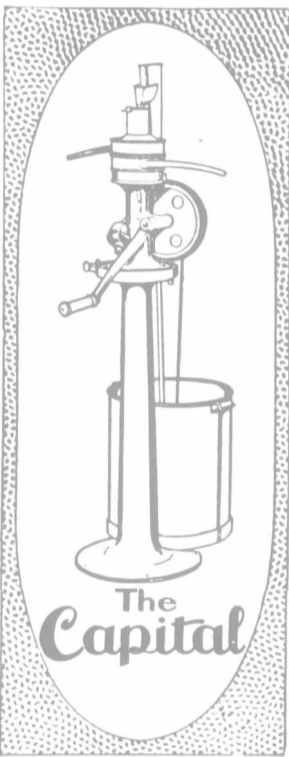
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Four Cows Will Earn You MORE Money Than EIGHT Cows Earn You Now

Tell me to show you how to get over thirty dollars a year more out of each cow you keep. Make me prove that four cows AND a Capital Separator will actually earn you —YOU, PERSONALLY—more money in cold cash profits than an EIGHT-cow herd and no Capital Separator. Don't take my say-so for it. Don't wrap yourself up in your own belief that it can't be done. It CAN be done, and I can PROVE it to you, in a practical, hard-sense fashion, with figures and facts that you won't want to dodge. Write to me and see.



Let's get the thing clear to start with. Here is what I say I can show you: That with four good cows and my method of separating, making butter—and selling butter—you can make more money in one year than eight cows will make you without my method.

If I do that,—if I do show you a difference of over thirty dollars profit a year on every cow you keep,—then I want to talk business with you. I don't want a cent of your money until you are satisfied that I have made good every word I say and everything I promise. I don't want to sell you a Capital Separator until you ask me to,—I shan't importune you, nor bother you. All I want to know is your name and address, and how many cows you keep. When I get these facts, I'll tell you some things you haven't heard before. I'll show you not only why you need a Capital Separator, but why you can make more money by my method of selling butter than you'll make any other way. It won't be all separator talk I'll talk to you,—you've read reams of separator argument, but you haven't heard yet about the right way to

make butter and the right way to SELL butter. Tell me to tell you about it,—there's nothing to pay.

Why don't I tell you right here in print? Simply because I am not giving "blanket" advice. What might be a good plan for a man in Ontario wouldn't work in Manitoba,—and I propose to advise each dairyman according to his location and other vital details. Naturally, I want to sell Capital Separators. I am no philanthropist. But I will sell them faster because I can tell people how to make them pay,—and that's something new in this business.

I don't care what your experience with dairying has been, nor what with separators. You may have what you think is the best separator there is. Or you may believe, as many do, that there isn't any real profit in dairy-farming. I can show you where you're wrong in either case. Do I get the chance to do that? Will you listen to the mere, sheer, downright facts? Just write to me and say so.

I don't care whether you feel able to buy a Capital Separator or not. It won't be a hard matter, once you get to the buying point, to make terms with me. Some of my friends—I don't consider them merely my customers—take three years' time to pay in. Some of them pay in three months. Doesn't make any difference to me, because I know, and I can prove to you, that my Separator will buy itself the first year you have it. It will save you enough money and trouble, to pay for itself twice over in that time. And I can prove that, too,—just write and ask me to.

I've got a machine here, and a method, that will open your eyes to what there really is in keeping cows for profit. Maybe you are one of the few that know that already. Even if you are, you won't be any the poorer for reading what I'll write you. Let me tell you about the easiest separator to run you ever saw, the easiest to buy,—the separator that skims cleanest and does it easiest,—the one with the really low-down can,—and about the method that makes more butter, makes better butter, and gets better prices for it the whole year round. Just write to me—address as follows:

Robert Ferguson

National Manufacturing Co., Limited
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