AND AS CANADIANS DO SUCCEED, SOME WILL NO DOUBT BECOME POTENTIAL VICTIMS OF THEIR OWN SUCCESS. AMERICAN PROTECTIONISTS WILL NO DOUBT TAKE A RUN AT CANADIANS WHO ARE TAKING THEIR MARKET, JUST AS OUR COMPANIES DO AGAINST IMPORT COMPETITION. WHAT WE HAVE IN THE FTA IS A BETTER SET OF RULES TO ENSURE A FAIR HEARING WHERE WE WILL NO DOUBT WIN SOME AND LOSE SOME.

If seizing the opportunities in the free trade agreement is one goal, our second must be increased market access to <u>all</u> markets through the GATT.

IN TODAY'S TRI-POLAR WORLD CENTRED ON THE U.S., THE EUROPEAN COMMUNITY AND JAPAN, THE GATT TAKES ON CRITICAL IMPORTANCE FOR SMALLER TRADING NATIONS LIKE CANADA. IT IS YOUR DOOR INTO EUROPE AND ASIA.

LAST WEEK IN GENEVA, WE TABLED A COMPREHENSIVE AND, WE BELIEVE, REALISTIC PROPOSAL TO IMPROVE YOUR MARKET ACCESS.