

7. LEGAL REQUIREMENTS RELATED TO EXPORTS TO VENEZUELA

In general terms, the conditions required by the Venezuelan authorities, as a whole, are not different from those of other countries in order to import fish products. There are certain requirements that must be fulfilled in order to import or export in Venezuela. These requirements are detailed in Annex 1: Custom Duties and Legal Regulations to Import Fish, Shellfish and Other Species, regarding the Legal Regime (General and Andean) which can be interpreted as follows:

Note No. 3: Requires health permission from the Health Department in Venezuela.

Note No. 5: Requires health certificate from the country of origin.

Note No. 6: Requires health permission from the Agricultural Department in Venezuela.

8. POSSIBILITIES FOR CANADIAN EXPORTS TO VENEZUELA

We consider that today's conditions are excellent to tighten the commercial relations between Canadian exporters and Venezuelan importers, since the Venezuelan market is under expansion if we take into account that for 1990 fishing products imports in Venezuela could reach more than 1,000 MT, and, in 1991, this amount could considerably increase. This is the perfect situation for Canadian exports of seafood products to increase substantially, adding, moreover, the advantage of the Venezuelan market proximity.

On the other hand, the critical situation of Peru regarding its fishing exports is not a secret, therefore there is a wider market for those countries offering such products.

9. BRIEF ANALYSIS OF IMPORTS PER COMMERCIAL SPECIES

Within the general framework of Venezuelan imports of fish products, we think that it is important to make a brief analysis of the situation reflected for each of the most significant import items for the period 1987 - 1990.

In general, imports for each species substantially increased in 1990. Salmon and crab presented the same figures and even higher than 1989. That year Codfish imports were impressive because special import permits were granted by the government as a result of a shortage of fish caused by a conflict in the tuna industry.