NOVA SCOTIA International Trade Centre P.O. Box 940, Station "M", 1801 Hollis Street Halifax, Nova Scotia B3J 2V9 Tel: (902) 426-7540 Fax: (902) 426-2624 Mr. Dennis R. Panter Senior Trade Commissioner (902) 426-6125 NEWFOUNDLAND International Trade Centre 215 Water Street, Suite 504, P.O. Box 8950, Atlantic Place St. John's, Newfoundland A1B 3R9 Tel: (709) 772-5511 Telex: 016-4749 Fax: (709) 772-2373 Mr. Graham Weber Senior Trade Commissioner (709) 772-5511

AGRICULTURE INDUSTRY MARKETING STRATEGY (AIMS) INITIATIVE

The Agri-Food Industry Market Strategies (AIMS) Initiative is a process by which Canadian agri-food associations seeking assistance for export development can access federal government funding. In conjunction with a working group of representitives form the funding departments, industry associations develop long term strategic market plans consistent with current requirements.

Based on the recommendation of the sector working group the AIMS Steering Committee reviews the business plan and approves funding through appropriate federal government departments. The committe is composed of officials from Agriculture Canada, Industry, Science and Technology, External Affairs and International Trade Canada, and Western Economic Diversification.

AIMS SECRETARIAT Elwood Hodgins Secretary International Market Services Division, International Markets Bureau Agriculture and Agri-Food Canada, Ottawa Tel: (613) 995-9554

AIMS WORKING GROUP TEAM LEADER FOR CANOLA, FLAX AND SOYBEANS Bernard Badani Senior Commodity Officer - Oilseeds Grains and Oilseeds Division, International Markets Bureau Agriculture and Agri-Food Canada, Ottawa Tel:(613) 995-9554