

611 - SEATTLE

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

PARTICIPATION IN DOING BUSINESS IN CDA SEMINAR,
IN SPOKANE.
PARTICIPATION IN EX IM PROGRAM.

EVENT CANCELLED BY ORGANIZERS.
POST PARTICIPATED BUT THRUST CHANGED BY ORGANI-
ZERS TO TRADE INVESTMENT ORIENTTION. POST
SUPPORTED MARINE TECHNOLOGY TRANSFER SEMINAR
IMPLEMENTED IN APRIL. ACTIVITY BROUGHT TOGETHER
10 AMERICAN AND 6 CDN CO'S, AGREEMENTS TO DATE.

QUARTER : 2

CORPORATE LIAISON CALLS.

POST COMPLETED FOUR CALLS AND REPORTED ON
EACH ONE.

QUARTER : 3

NONE

INT'L INVESTORS' FORUM IN VANCOUVER ATTRACTED
150 VISITORS FROM THIS TERRITORY AS A RESULT
OF OUR PROMOTIONAL ACTIVITIES (12) MEETING BE-
TWEEN NFLD GOV'T & FLETCHER CHALLENGER HAS LED
TO ACTIVE EVALUATION OF INVESTMENT PROSPECT IN
NFLD.

QUARTER : 4

CORPORATE LIAISON CALLS - ELECTRONICS SECTOR
INVESTMENT PROMOTION LUNCHEON - YAKIMA
DOING BUSINESS IN CANADA SEMINAR - PORTLAND

3 CORPORATE LIAISON CALLS WITH REPORTS. ONE COM-
PANY HAS FOLLOWED UP WITH REQUEST FOR INFORMA-
TION CONCERNING INVESTMENT IN CANADA.
IMPLEMENTED IN FEBRUARY FOR AUDIENCE OF 25 COM-
PANIES.
PARTICIPATED IN MARCH IN PROGRAM ORGANIZED BY
U. S. DEPT. OF COMMERCE BUT SUPPORTED BY THIS
OFFICE. 57 COMPANIES ATTENDED.