

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 640-BOGOTA

010-MINE, METAL, MINERAL PROD & SRV
COLOMBIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

30 OF 170 T TRUCKS-WABCO/EUCLID INTERCORE

\$30 MILLION

AIR FILTER PLANT - INTERCOR

\$ 1 MILLION

WASH PLANT STUDY AND POSSIBLE PLANT

\$30 MILLION

ARRANGE VISIT OF SENIOR EMR OFFICIAL(S) TO COLOMBIA TO ASSIST
COLOMBIA IN ITS MINING POLICY AND FOLLOW UP MISSION TO CANADA TO
MEET WITH INTERESTED CAPABLE PARTIES.

INCREASED SALES OF EQUIPMENT AND SERVICES TO
THIS SECTOR.

FOLLOW UP ON CARBOCOL PLANS TO DEVELOP "EL DESCANSO" COAL DEPOSIT
AND SIMINERA'S "LA LOMA" DEPOSIT.

SALES OF \$ 500,000 OF CONSULTING SERVICES AND
DEVELOPE OPPORTUNITIES FOR EQUIPMENT SALES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 PROMOTION OF CDN CAPABILITIES IN MINING GOODS
AND SERVICES, PARTICULARLY IN GOLD MINING.

ATTENDANCE OF FOUR PROMINENT MINING OFFICIALS
AT MINING SYMPOSIUM (MINTEC '87) IN NORTH BAY,
ONTARIO, 12-18 SEPT '87.

QUARTER: 3 -----

QUARTER: 4 -----