REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 473-BUDAPEST

001-AGRI & FOOD PRODUCTS & SERVICE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANIMAL, POLLTRY BREEDING STOCK

CONTINUE SUPPORTING ONGOING EFFORTS TO ESTABLISH A CANADIAN LIVESTOCK JOINT VENTURE IN HUNGARY.

VISIT BY D. M. NOREAU (AGR. CDA) TO HUNGARY. TRIP TO COINCIDE WITH FIRST MEETING OF JOINT AGRICULTURE COMMITTEE.

AGDEVOO PLANS TO START PROMOTING FARM MACHINERY(VIA OFFICE IN VIENNA) IN 1987.

FOOD HANDLING, PROCESSING EQUIP

WE ARE CURRENTLY TRYING TO INTEREST LEADING CANADIAN FOOD PROCESSORS TO VISIT HUNGARY.

MARKET ASSESSMENT VISIT BY ONE OR TWO LEADING CANADIAN FOOD PROCESSORS TO HUNGARY.

SERVICES INCLUDING CONSULTING

QUEBEC COMPANY WILL ADD HUNGARIAN STATE FARM TO ITS DAIRY HERD ANALYSIS SYSTEM ON A PILOT PROJECT BASIS AS WELL AS EXCHANGING TECHNICAL EXPERTS.

ONCE HUNGARY'S DHAS HAS BEEN ESTABLISHED, WORK WITH MCGILL AND HUNGARIANS TO SELL THE NEW VERSION OF THE SYSTEM IN OTHER COUNTRIES.

ANTICIPATED RESULTS:

INCREASED CANADIAN EMBRYO, SEMEN & BREEDING STOCK SALES IMPROVED LIVESTOCK SALES TO THIRD MARKETS.

STRENGHTENING OF AGRICULTURE TRADE RELATIONS WITH EXPANDED COVERAGE OF REVISED JOINT AGRICULTURE COMMITTEE.

CANADIAN FARM MACHINERY WILL LIKELY BE DISPLAYED AND TESTED IN HUNGARY.

THEY WILL DECIDE TO TARGET HUNGARY'S FOOD PROCESSING SECTOR FOR MARKETING ACTIVITY.

DECISION TO ACTIVELY PURSUE HUNGARY'S FOOD PROCESSING SECTOR.

WORK WITH HUNGARIAN AUTHORITIES TO DEVELOP A DHAS FOR HUNGARY.

FOLLOW-ON SALES TO THIRD MARKETS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 VISIT BY D. M. NOREAU AND FIRST JOINT AGRIC.

MEETING.

QUARTER: 1 MCGILL UNIVERSITY TO ADD HUNG. STATE FARM TO THE DHAS AS PRELUDE TO DEVELOPING HUNG. VERSION OF

THE SYSTEM.

QUARTERLY RESULTS REPORTED:

D.M. MOREAU VISITED HUNGARY APR. 11-14 AND SIGNED JOINT AGRICULTURE AGREEMENT - FIRST JOINT AGR. MEETING NOT HELD.

DUE TO RESTRUCTURING OF HUNGARIAN INSEMINATION COMPANIES PILOT PROJECT HAS NOT STARTED. ANOTHER FARM IS INTERESTED BUT MCGILL HAS YET TO RESPOND