

01/01/92

ENPT03E

TRADE TRACKING SYSTEM

NON-RESIDENT AND OFFICER-SUMMARY ACTIVITY REPORT
FOR QUARTER 1 OF FISCAL YEAR 1991

REGION: UNITED STATES

	NUMBER	% OFFICER-TIME CANADA	LOG-ENG PERSON-CTR	TOTAL-TIME PERSON-CTR
REPORT/TRADE/POLICY INQUIRIES	3228	13.88	22.61	21.64
FROM CANADA	7943	10.08	13.40	13.72
FROM <u>UNITED STATES</u>				
VISITS TO CLIENTS IN TERRITORY	1750	8.97	3.08	8.97
REPORT/TRADE/POLICY REQUESTS AND EVENTS				
FAIRS	143	6.70	10.94	10.48
EXPOSITIONS	70	2.93	6.58	9.80
CONFERENCE SEMINARS	130	4.80	2.77	3.48
OTHER	94	2.00	1.65	2.05
COMMERCIAL ECONOMIC				
NO REQUESTED	113	1.40	1.53	3.48
POST INITIATED	227	2.87	2.39	7.00
COMMUNICATIONS ACTIVITY				
FROM CANADA	338	0.05	1.47	1.47
FROM TERRITORIES	471	0.47	1.38	2.38
INVESTMENT INQUIRIES				
FROM CANADA	83	0.00	0.83	0.83
CONNECTIONS ARRANGED	194	0.49	0.73	0.73
PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST		4.57	1.94	3.45
SERVICE REQUESTS IN GOV'T SOURCES				
NO	125	1.12	0.33	0.79
POST GOVERNMENT	243	1.63	0.47	1.09
OTHER DEPARTMENT	263	1.63	1.56	3.83
PROVINCES/MUNICIPALITIES	100	2.76	1.33	2.65
ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.		14.34	2.84	6.83
LEAVE, PROFESSIONAL DEVELOP.		3.72	1.93	4.35
SERVICE TO OTHER MISSION PROGRAMS		2.81	0.71	3.7
TOURISM PROGRAM ACTIVITIES		2.30	1.70	12.79
***** TOTALS *****		50.58	54.30	130.50

UTO

- ATLANTA
- BOSTON
- BUFFALO
- DALLAS
- NEW YORK
- WASHINGTON

UTI

- CHICAGO
- CLEVELAND
- DETROIT
- LOS ANGELES
- MINNEAPOLIS
- SAN FRANCISCO
- SEATTLE

NUMBER OF BUSINESS VISITORS (GRAND TOTAL)	FROM CANADA	107	11.14	71.14
	FROM TERRITORY	834		
NUMBER OF BUSINESS VISITORS (GRAND TOTAL)	FROM CANADA	1271		
	FROM TERRITORY	1543		
NUMBER OF VISA APPLICATIONS COMPLETED		174		
NUMBER OF OCCUPIED OFFICER POSITIONS	CANADA	47		
	TERRITORY	47		