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ablets can ores at 50 THIRTY-THIRD ANNUAL REPORT

# Mutual Life of

As presented at the Annual Meeting of the Company held at its Head Office, Waterloo, Ont., Thursday, March 5th, 1903.

The Directors have pleasure in submitting their report for the year ending Dec dogs to be. The great black New-31st, 1902, with the financial statement duly audited.

The business of the year was very satisfactory in all respects. New insurances were issued under 3 011 policies for \$4,527,878, all of which were written in Canada excepting 14 policies for \$22,460. The whole amount of insurance in force is now \$34.467,420 under 23.621 policies, being an increase of \$2,754,389 for the year. The hood can tell you how the big one death rate was very light, and much below the expectation, while the lapses, surrenders and other terminations were less than in 1901.

INCOME. The net premium income was \$1,111,897.41; Interest and Rents \$275,507.03; Annuities, \$1,056; Profit and Loss, \$2,637.81; total income, \$1,391,098,25, being an increase of \$113,412 17 over 1901.

DISBURSEMENTS.—The payments to policy-holders for death claims, endowments, annuities and surrender values were \$405,506.44; for surplus, \$77,843.79; total, \$483,350 23. All other payments were \$248,956 13, including expenses, taxes, &c. The total disbursements were \$732,306 36 and the excess of income over disbursements was

ASSETS - The Cash assets now amount to \$6,098,333 54, and the total assets are \$6,459,780.08, an increase for the year of \$701,957.91.

LIABILITIES.—The total liabilities are \$5,960,629.84, including the reserve for the security of policy-holders, \$5,925,443 97, computed on the Company's standard 4%

SURPLUS.—On the Company's standard of valuation the surplus is \$499,150 24, and on the Government standard \$738,256.14. The increase in surplus is \$119,179.71.

NEW RESERVE STANDARD.-For some years past, the earning power of money has gradually but steadily decreased. Recognizing the importance of making the most ample provision for the fulfilment of our contracts, your Directors decided to place all new business issued from and after January 1st, 1903, upon a 3 per cent, basis of valuation, which has been adopted by many leading Companies, both native and

The Manager, Officers and staff have discharged their duties to the satisfaction of the Board, and in the best interests of the Company. The Agents continue to merit the commendation of the Directors and Policy-holders, for their loyalty and the success attending the year's work.

The Executive Committee has again examined all the securities and compared them with the records, all of which were found correct, and in accordance with the statement herewith submitted.

The following Directors retire by expiry of term of office, but all are eligible for re-election: Sir F. W. Borden, W. J. Kidd, William Snider, and Robert Melvin. On behalf of the Board.

ROBERT MELVIN,

President.

## Financial Statement.

LEDGER ASSETS			
Dec. 31st, 1901	\$5	,439,541	65
·INCOME			
Premiums (net)	41		
Interest and rents	84		
	\$1	,391,098	25
	Si	3,830,639	90
PAYMENTS TO POLICY-HOLDER	₹S	,,0.70,000	00
Death Claims\$242,049 75			
Matured Endowments 112.747 00			
Payments to Annuitants 9,484 30			
Payments to Annuitants       9,484 30         Purchased Policies       41,225 39			
Surplus paid to Policy-holders 77.843 79			
	23		
All other payments	13		
	\$	732,306	56
	80	5.098,333	54
LEDGER ASSETS	,	,	
Debentures and Bonds, Account Value\$2,290,322	95		
Mortgages	56		
Loans on Policies	25		
Loans on Stocks			
Liens on Policies	49		
Real Estate 44.862	45	.5	
Real Estate, Company's Head Office 20,861	96		
All other items, including Cash	88		
	\$1	6,098,333	
Additional Assets		361,446	54
Total Assets	80	6,459,789	08
LIABILITIES			
Reserve on Policies in force, 4% and 3½% . \$5,925,448	97		
All other Liabilities	87		
	- 8	5.960.629	84

Surplus Company's Standard 4% and  $3\frac{1}{2}\%$  - \$499,150 24

Surplus Government Standard  $4\frac{1}{2}\%$  and  $3\frac{1}{2}\%$ \$738,256 14

Audited and found correct. J. M. SCULLY, F.C.A. Auditors.

GEO. WEGENAST, Manager.

Secretary.

The various reports having been adopted the retiring Directors were unanimously re-elected. After several able and pithy addresses had been made by members of the

Board, the Head Office staff, the agents and others, the meeting adjourned. The Directors met subsequently and re-elected Mr. Robert Melvin, President; Mr. Second Alfred Hoskin, K.C., First Vice-President; and the Hon. Mr. Justice Britton, Second Vice-President Vice-President of the Company for the ensuing year.

Booklets containing full report, comprising list of death and endowment claims paid and other interesting and instructive particulars, are being issued and will in due course be distributed by the course course be distributed among policy-holders and intending insurants. W. H. RIDDELL,

very cold and frightened almost to death, shook himself and crept slowly toward the house, with Rover jumping up and down beside him, wagging his great tail and barking joyfully.

Rover and Punch are now the best friends it is possible for two foundland and the tiny spaniel are often seen walking and playing together, and anyone in the neighborsaved the little one from freezing to death in the snow-bank.

### IF I KNEW.

If I knew the box where the smiles are kept,

No matter how large the key, Or strong the bolt, I would try so hard,

'Twould open, I know, for me. Then over the land and the sea, broadcast,

I'd scatter the smiles to play, That the children's faces might hold them fast

For many and many a day.

#### FLORENCE NIGHTINGALE'S FIRST PATIENT.

When Miss Nightingale was a child her first patient was a dog. Some boys had broken its legs by throwing stones, and it had been ntended to hang it out of its misery. The little girl went up to it fearlessly, saying, in a soft, caressing tone, "Poor Cap, poor Cap, poor Cap!" It was enough. The dog looked up with its speaking brown eyes, now bloodshot and full of pain, into her face, and did not resent it when, kneeling down beside him, she stroked his head and soothed him. The wounded limb was tenderly bandaged, and the dog made a good recovery.

#### THE HORSE WANTED THE BASKET.

A gentleman often saw a butcher's boy pass his house, mounted on a horse which seemed to go like the wind. He noticed that the boy used neither whip nor spur, and yet the animal always kept up its rapid

It was just such a horse he wanted, for he often rode in the country, and he liked to enjoy a gallop over the common. He went to the butcher, and bid him thirty, forty, and finally eighty guineas for his horse. At last the butcher consented, and the gentleman

> Household Cares

are lightened and time and patience, mess and trouble are saved by the woman who uses that English Home Dye of highest quality, May-pole Soap, because it washes and dyes at one operation. Brilliant fadeless. Quick, easy, safe, sure.

Maypole Soap Sold everywhere.
10c. for colors, isc. for black.

efforts were rewarded, and a small mounted his bargain. It would not black ball rolled out; and Punch, stir an inch. He thought there must be some trickery about the matter, and said so.

The butcher called his boy, and said to him—

"Here, boy, mount this horse." The boy was no sooner on its

## Dr. Chase's Pills.

**OUR FAMILY MEDICINE** SINCE 1867.

The First Boxes Were Obtained From Dr. Chase Himself Thirty-Six Years Ago, and Cures Kidney Disease.

Among the Canadians who have personally consulted Dr. A. W. Chase, the famous Receipt Book author, and discoverer of Dr. Chase's Kidney-Liver Pills, may be mentioned Mr. G. W. Parish, of Sturgeon Bay, Ont., whose letter is quoted below.

His local physician being unable to help him, Mr. Parish was recommended to go to Dr. Chase, whose great success as a physician was then becoming known outside of his own State of Michigan. We shall leave you to judge of the benefit derived by this treatment when you read the following letter:-

Mr. Parish writes:-" In the year 1867 I was very bad with my kidneys. I could not work on account of my back being lame, sore and painful all the time, Though I carefully followed the directions of our family doctor he was unable to do me much good. At this time Dr. Chase was becoming known as an especially successful physician, and on the advice of my uncle, Charles Williams, I went to Dr. Chase at Ann Arbor, Michigan, and he gave me a box of his pills for kidney disease.

"You can scarcely imagine how much good they did me. They helped me so much that I went back to the doctor and bought a dozen boxes. In my mind there is not a medicine half so good as Dr. Chase's Kidney-Liver Pills for kidney trouble and headache. We always keep them in the house as a family medicine, and I would not think of using any other."

Dr. Chase's Kidney-Liver Pills. One pill a dose; 25 cents a box, at all dealers, or Edmanson, Bates & Co., Toronto.

back than the creature flew like an arrow.

The gentleman mounted again, with the same result as before.

"How is it?" he exclaimed, in wonder. "Oh," said the butcher, "you

THIS WILL INTEREST MANY.

must take the basket."

F. W. Parkhurst, the Boston publisher, says that if any one afflicted with rheumatism in any form, or neuralgia, will send their address to him, at 804-62 Winthrop Bldg., Boston, Mass., he will direct them to a perfect cure. He has nothing to sell or give; only tells you how he was cured after years of search for relief. Hundreds have tested it with success.