

NEW BRUNSWICK

PIER 99 PRODUCTS LTD.

P.O. Box 99
Cap-Pele, NB
EOA 1J0

Contact: Danny Cormier, Vice President
Telephone: 506-577-6544
Fax: 506-577-4666

Products: *Lobster — live; Mackerel — Fresh, frozen*

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 25%

Type of Business: *Exporter, Importer*

POISSON RAYMOND LTÉE

P.O. Box 404
Bouctouche, NB
EOA 1G0

Contact: Raymond Belliveau
Telephone: 506-743-5627
Fax: 506-743-8203

Products: *Lobster — Fresh, frozen, live, canned, gift pack, whole-in-shell; Scallops — Fresh, frozen; Salt fish — Smoked, salted; Alewives*

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 75%

Number of Employees: 50

Type of Business: *Processor, Exporter*

Production Period: *April – November*

Brands: *Festival, Wakefield, U.M.F*

PRODUITS BELLE BAIE LTÉE

10 Rue du Quai
Caraquet, NB
EIW 1B6

Contact: Valmond Chiasson, Director General
Fernand Brideau, Sales Manager
Telephone: 506-727-4414

Fax: 506-727-1166

Products: *Shrimp — Frozen, cooked & peeled; Herring Round — Fillets, marinated, roe; Snow Crab, Groundfish*

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 75%

Number of Employees: 300+

Type of Business: *Processor, Exporter*

Production Period: *February – November*

Brands: *Belle Baie, Perle du Golfe, Carapac*

Countries of Interest: *European Union, Latin America*

RAYMOND O'NEILL & SON LTD.

R.R. #2
Baie Ste Anne, NB
EOC 1A0

Contact: Raymond O'Neill, President
Telephone: 506-228-4794
Fax: 506-228-4488

Products: *Lobster — Fresh, frozen, canned, whole-in-shell; Herring — Frozen, roe; Clams, Quahog, Scallops — Frozen*

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 90%

Number of Employees: 175

Type of Business: *Processor, Exporter, Importer*

Production Period: *May – October*

Brands: *O'Neill, Wendys*

ROGER BREAU FISH EXPORTER INC.

83 Alma St.
Moncton, NB
EIC 4Y5

Contact: Roger Breau, General Manager
Adeline Fisher, Office Manager
Telephone: 506-857-1729

Fax: 506-859-7387

E-mail: rpbreau@auracom.com

Products: *Alewives — Salted in brine; Herring — Smoked; Hake — Salted/dried; Pollock, Mackerel, Cod*

Annual Sales Range: 0.5 – 2.5M

Type of Business: *Exporter*

SHEDIAC LOBSTER SHOP LTD.

P.O. Box 667
Shediac, NB
EOA 3G0

Contact: Gilles Maillet
Telephone: 506-532-4302

Fax: 506-532-6137

E-mail: gmaillet@mailserv.nbnet.nb.ca

Products: *Lobster — Fresh, frozen, canned, portioned, specialty pack, whole-in-shell; Crab — Frozen*

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 85%

Number of Employees: 125

Type of Business: *Processor, Importer*

Production Period: *May – November*

Brands: *Shediac Bay Brand*

Countries of Interest: *United States, Japan, China*



TRICO MARKETING SERVICES INC.

43 Pine Glen Road
Riverview, NB
E1B 1V3

Contact: Eugene Landry, President
Telephone: 506-387-8175

Fax: 506-387-8176

Products: *Lobster — Fresh, frozen, live, canned, portioned, specialty pack, whole-in-shell; Groundfish — Frozen, smoked, salted/dried; Crab — Frozen, portioned, specialty pack, whole-in-shell; Herring — Frozen, smoked, salted/dried, roe; Mackerel — Frozen, canned, smoked, salted/dried*

Annual Sales Range: 5 – 8M

Percentage of Sales Exported: 95%

Number of Employees: 3

Type of Business: *Seafood Marketer*

Production Period: *Year round*

Brands: *U.M.F, Bluenose, Howard's Cove, E.P.M.*

TRUE NORTH SALMON COMPANY

P.O. Box 353
St. George, NB
EOG 2Y0

Contact: Terry Hatt, Marketing
Linda McGee, Marketing
Glenn Cooke, Vice-President
Telephone: 506-755-1161

Fax: 506-755-1166

Products: *Salmon Fillets — Fresh; Salmon Steaks — Fresh; Whole Atlantic Salmon — Fresh, smoked, portioned*

Annual Sales Range: 10 – 16M

Percentage of Sales Exported: 50%

Number of Employees: 75

Type of Business: *Processor, Exporter, Aquaculture*

Production Period: *Year round*

Brands: *True North*