

SELECTED POST WORKLOAD TOTALS AND RESULTS
FY 86/87
APRIL 1986 - MARCH 1987

CANADIAN EXPORT ENQUIRIES	CANADIAN BUSINESS VISITORS	LOCAL INVESTMENT ENQUIRIES	PROMO PROJS	RPTS TO OTT	BUS REP'T \$MN	AGENCY APPT'D
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CARIBBEAN & CENTRAL AMERICA

MEXICO (6.71 FY)

FY/qr							
86/1	245	57	25	21	35	14.0	0
86/2	242	34	9	17	43	91.8	0
86/3	264	80	10	26	29	3.7	1
86/4	295	67	15	9	52	16.4	6
* Post Total *	1046	238	59	73	159	125.9	7

SAN JOSE (2.70 FY)

FY/qr							
86/1	128	42	0	2	24	6.0	1
86/2	63	56	1	6	13	1.5	0
86/3	111	55	2	0	20	4.8	0
86/4	141	60	7	4	17	3.6	0
* Post Total *	443	213	10	12	74	15.9	1

GUATEMALA (1.55 FY)

FY/qr							
86/1	165	31	5	4	3	0.2	0
86/2	82	28	0	2	2	0	0
86/3	72	38	0	0	7	0	0
86/4	96	45	0	1	10	0	1
* Post Total *	415	142	5	7	22	0.2	1

HAVANA (3.82 FY)

FY/qr							
86/1	411	39	0	3	11	0.2	0
86/2	545	15	0	8	8	5.1	0
86/3	512	58	0	5	19	1.8	0
86/4	239	42	0	2	14	3.4	0
* Post Total *	1707	154	0	18	52	10.5	0

PORT OF SPAIN (3.87 FY)

FY/qr							
86/1	322	34	6	3	13	.7	0
86/2	186	24	8	1	8	0.1	0
86/3	138	31	5	1	21	0.1	0
86/4	202	35	0	2	21	0.1	1
* Post Total *	848	124	19	7	63	1.0	1