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RETOURNER A LA BUREAU DU MINISTRE

External Affairs and  
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## Export Award Winners Named

### CanadExport Now "On-Line"

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Ten top Canadian exporters were presented with the 1993 **Canada Export Award** at a special ceremony on October 4, 1993, in Vancouver, B.C. The awards were presented by the Honourable Tom Hockin, Minister for International Trade, at the 50th annual convention of the Canadian Exporters' Association.

This year's winners are:  
**Hall & Stavert Ltd.** (Charlottetown, Prince Edward Island)—Hall & Stavert's HyTorq line of propellers, produced in 1990, represents the first industry change in stock propeller designs since the late 1950s. Since the introduction of the HyTorq brand, the company's exports have increased by 350 per cent.

**Husky Injection Molding Systems Ltd.** (Bolton, Ontario)—A repeat winner of the Canada Export Award, Husky's injection molding systems are used in the manufacture of a wide variety of plastic products, including soft drink bottles, yogurt containers and computer disk shells. Husky's largest export markets are the United States, with over \$116 million in sales, and Europe, with over \$33 million.

**I.P. Constructors Ltd.** (Calgary, Alberta)— designs and manufactures a complete range of oil and gas processing equipment, as well as constructing the plants, installing the equipment, and guiding its clients through the start-up phase. In 1992, exports made up 97.2 per cent of the company's total sales.

**Merfin Hygienic Products Ltd.** (Delta, British Columbia)— One of

only 16 companies of its kind in the world, Merfin manufactures air-laid paper that is converted into products ranging from sanitary pads and diaper liners to the hot towels distributed on airplanes. Exports make up 79 per cent, or \$24 million, of the company's total sales.

**Newbridge Networks Corporation** (Kanata, Ontario)— designs and manufactures digital communications networking equipment that connects businesses worldwide. In 1993, exports made up 84.1 per cent of the company's annual revenues of \$308 million, and profits soared by 500 per cent, from almost \$10 million in 1992, to \$60 million. This is the second Canada Export Award for Newbridge, having also won in 1989.

**PROCECO Industrial Machinery Ltd.** (Montreal, Quebec)— Established in 1975, PROCECO designs and produces large-scale industrial washers for manufacturers of auto and aircraft parts, construction equipment, mass transit and railway systems, as well as for the military. In 1992, exports  
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