

HIGGINS' INKS AND ADHESIVES



The Higgins inks and Adhesives are in a class by themselves. They are the best goods that original thought, conscientious workmanship and sustained high ideals can produce. They are largely imitated but never equalled. They give unvarying satisfaction to consumers and dealers, and every unit is backed by our absolute guarantee. PRICE LISTS AND DISCOUNTS ON REQUEST.

CHAS. M. HIGGINS & CO., New York—Chicago—London
Originators and Manufacturers inks and Adhesives
MAIN OFFICE, 271 Ninth St. BROOKLYN, N.Y., U.S.A.
FACTORY 240, 244 Eighth St.

WALL PAPER

PLAIN BURLAP AND FABRIC EFFECTS

GREATER DECORATIVE POSSIBILITIES
THAN WITH THE PLAIN "INGRAINS"
—AND BETTER PROFITS

Nos. 1840 AND 1841 ARE POPULAR
PATTERNS, AND REDS AND GREENS ARE
MOST POPULAR COLORS IN THESE GOODS

SAMPLES ON APPLICATION.

STAUNTONS
LIMITED
TORONTO

WHITING PAPER COMPANY

MAKERS OF
HIGH-GRADE

Wedding and
Correspondence Papers.

Visiting Cards,
Papeteries
and Tablets.

CORRESPONDENCE SOLICITED

WHITING PAPER COMPANY,
148-150-152 Duane Street,
NEW YORK, U.S.A.

We Have Been Asked the Question

"Why do you claim 'Koh-i-noor' Pencils to be the Standard Pencils of the world?" We will tell you.

BECAUSE of their *splendid quality*.

BECAUSE every sale makes a pleased customer

BECAUSE they never become "dead" stock.

BECAUSE they are worth their cost *always*.

BECAUSE they suit every purpose of a pencil, being made in 17 degrees.

BECAUSE a dealer can *always* suit a customer with "Koh-i-noor" Pencils, and rarely can with others.

BECAUSE dealers don't have to carry a stock of thousands of slow selling pencils. *Koh-i-noor* Pencils *sell quickly*; and without special effort on the dealer's part.

BECAUSE it pays to handle and be identified with such high-class goods.

We can give more reasons, if necessary, and we believe other dealers can, too.

McFARLANE, SON & HODGSON,
Wholesale Stationers

MONTREAL

CANADA